

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER**RENTAL REQUESTS: April 11, 2019****WAR MEMORIAL OPERA HOUSE**

San Francisco Ballet FunFest	April 27, 2019, 10a-2p	\$675.00
Community engagement event in the parking areas at the west end of the Memorial Court and behind the Veterans Building in conjunction with Ballet Open Company Class and 2pm performance in the Opera House. Event will be free and open to the public and will include interactive educational table stations, a food truck, and a sitting area.		
San Francisco Opera Fall 2019 Season	Jul 29, 2019-Dec 8, 2019	\$199,750.00

HERBST THEATRE

San Francisco Performances Alexandre Tharaud	April 23, 2019	\$1,300.00
IndieBio Demo Day	June 24 & 25, 2019	\$6,100.00
Another Planet Entertainment Rob Bell	July 10, 2019	\$2,600.00
GAPA Foundation Runway 2019	August 24, 2019	\$1,300.00
NorCal Punjabi Youth Foundation Bay Area's Bhangra & Giddha Competition	September 1, 2019	\$1,300.00
The Moth The Moth Mainstage	September 5, 2019	\$1,300.00
Betty Ann Ong Foundation Soli Club Concert	September 15, 2019	\$1,300.00
CIIS Public Programs Mari Andrew Dolores Huerta	September 25, 2019 November 21, 2019	\$2,600.00
San Francisco Performances 38 Performances as part of the 2019-2020 Season	September 27, 2019 – May 16, 2020	\$52,900.00
San Francisco Fleet Week Association Fleet Week Panel Discussion, Concert & Reception	October 7, 2019	\$2,275.00
SFJAZZ Max Richter	October 14, 2019	\$1,800.00
SF International New Concept Film Festival Awards Ceremony & Red Carpet	October 27, 2019	\$2,000.00

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

RENTAL REQUESTS: April 11, 2019

Philharmonia Baroque Orchestra		\$23,875.00
2019-20 Season		
Rehearsal Day	October 16, 2019	
Concert	October 17, 2019	
Concert	November 15, 2019	
Concert	December 5, 2019	
Concert	February 7, 2020	
Concert	March 13, 2020	
Leclair's Scylla et Claucus	April 5-19, 20220	
Theatre Bay Area	November 4, 2019	\$1,300.00
TBA Awards Ceremony		
Hair to Stay	November 7, 2019	\$1,300.00
Fundraising Program w/ Isabel Leonard		
YMF Enterprises	November 19, 2019	\$2,600.00
Astana Ballet Company		
African-American Shakespeare Company	December 16-22, 2019	\$8,675.00
Cinderella		
<u>WILSEY CENTER FOR OPERA</u>		
San Francisco Opera Center	April 8, 11, 19 & 20, 2019	\$1,000.00
Adler Rehearsals & Workshops		
Merola Opera Program	July 23, 2019	\$700.00
Symposium		
Asia Society of Northern California	December 9-12, 2019	\$3,200.00
Mila (Chamber Opera)		
San Francisco Performances		\$2,800.00
Salon Series Performance	January 15, 2020	
Salon Series Performance	February 5, 2020	
Salon Series Performance	February 26, 2020	
Salon Series Performance	April 15, 2020	
African-American Shakespeare Company		\$20,000.00
The Trial	February 8-March 1, 2020	
Fully-Staged Play (title TBD)	September 14-October 3, 2020	

San Francisco War Memorial
FY 2018-19 Revenue Report - March 31, 2019

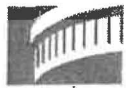
REF.		MAR REVENUE	YEAR TO DATE	LAST YEAR TO DATE
FACILITY RENTAL				
35511	Opera House	\$ 6,125.00	\$ 585,451.90	\$ 627,926.45
35512	Green Room	14,675.00	280,405.00	305,798.44
35521	Herbst Theatre	26,507.50	383,682.50	346,975.00
35531	Davies Symphony Hall	86,725.40	667,190.55	705,623.23
35542	Wilsey Center	43,680.00	143,060.00	125,610.00
62891	Zellerbach Rehearsal Hall	28,170.00	262,440.00	279,490.90
OFFICE RENTAL				
35519	San Francisco Opera (OH)	13,498.82	138,727.56	127,448.40
35519	San Francisco Ballet (OH)		13,087.76	15,887.25
35539	San Francisco Symphony (DSH)		114,552.00	135,192.00
35540	Veterans Bldg. Office Rent (SFO)	35,830.90	358,309.00	338,134.90
35540	Veterans Building Occupancy Fees	-	1,625.82	3,430.92
FOOD/BEVERAGE CONCESSIONS				
35611	Opera House	42,832.75	319,042.64	296,055.75
35611	Herbst Theatre	3,457.43	56,289.64	65,577.36
35631	Davies Symphony Hall	19,481.63	231,073.44	167,566.79
PROGRAM CONCESSIONS				
35612	Opera House	2,752.08	3,637.11	6,382.56
35612	Herbst Theatre	318.47	3,516.17	3,899.16
35632	Davies Symphony Hall	-	5,591.10	3,808.68
OTHER				
35232	Parking Fees	1,390.75	33,817.25	33,804.50
62899	Miscellaneous Revenue	19,121.71	185,156.92	179,067.01
GROSS REVENUE		\$ 344,567.44	\$ 3,786,656.36	\$ 3,767,679.30
	Less 15% War Memorial Reserve	(51,685.12)	(567,998.23)	(565,151.24)
	Payment to War Memorial Commission	(3,369.00)	(29,403.00)	(27,222.00)
NET REVENUE		\$ 289,513.32	\$ 3,189,255.13	\$ 3,175,306.06
OTHER FUNDS				
35614	Concessions Equipment Replacement	\$ 3,114.16	\$ 29,383.43	\$ 29,677.11

San Francisco War Memorial
FY 2018-2019 Appropriations Report - March 31, 2019

OBJ	DESCRIPTION	REVISED APPROPRIATION	YTD ENCUMBERED & EXPENDED	BALANCE
501010	Permanent Salaries	\$ 5,934,898	\$ 4,318,367	\$ 1,616,531
501010	Temporary Salaries	460,741		460,741
509010	Premium Pay	134,205	79,492	54,713
510210	One-Time Salaries Payments	-	27,683	(27,683)
511010	Overtime	134,883	163,561	(28,678)
501070	Holiday	90,399	65,622	24,777
513000	Mandatory Fringe Benefits	3,144,073	2,118,394	1,025,679
521030	Air Travel	3,051	496	2,555
521050	Non-Air Travel	5,545	3,653	1,892
522000	Training	11,870	4,669	7,201
523010	Auto Mileage	100		100
524010	Membership Dues	2,225	3,349	(1,124)
527090	Special Inspection & Testing Services	-	2,320	(2,320)
527610	Systems Consulting	41,186	31,909	9,278
527990	Other Professional Services	5,500	4,900	600
528010	Scavenger Service	310,000	231,210	78,790
528030	Pest Control	37,700	29,560	8,140
528910	Elevator Service	225,096	197,594	27,502
528990	Other Building Maintenance Services	260,084	257,420	2,664
529110	Data/Word Processing Maintenance	20,596	10,096	10,500
529990	Other Equipment Maintenance	30,073	6,651	23,422
531000	Equipment Lease/Rental	15,725	11,815	3,910
535000	Other Current Expenses	41,661	23,658	18,003
540000	Materials & Supplies	309,330	232,510	76,820
552110	Taxes (Community Benefit District)	65,870	65,869	1
552115	Sales Tax	547	21,391	(20,845)
552210	Fees, Licenses and Permits	26,760	10,400	16,360
554610	Revolving Fund (Account Closed)	-	(400)	400
581051	PUC - Light, Heat and Power	783,809	485,522	298,287
581063	PUC - Sewer Service	114,900	65,450	49,450
581064	PUC - Water	102,000	61,100	40,900
581210	DTIS - ISD Services-Infrastructure	133,545	100,159	33,386
581245	CON - Controller's Office Workorders	329	137	192
581270	City Attorney - Legal Services	100,000	27,570	72,431
581325	DTIS - Enterprise Agreement	3,420	3,337	83
581360	DTIS - Telephone Services	36,143	19,821	16,322
581410	GSA - Custodial Services	3,553,841	1,582,172	1,971,669
581450	DHR - Management Training	1,080		1,080
581460	DHR - Workers Compensation	59,859	11,871	47,988
581570	DPH - Medical Services/Training	19,741	8,397	11,344
581580	DPH - Toxic Waste & Haz. Mat Svcs.	6,650	1,900	4,750
581820	Purchasing - Reproduction	8,500	268	8,232
581880	Rec. Park - Gardener Services	142,489	89,094	53,395
	TOTAL OPERATING	\$ 16,378,424	\$ 10,378,986	\$ 5,999,437
067AAP	Facilities Maintenance	\$ 847,295	\$ 498,536	\$ 348,759
067ACP	Capital Improvements	4,673,035	301,336	4,371,699
067ACP	Capital Equipment	-		-
	GRAND TOTAL	\$ 21,898,754	\$ 11,178,858	\$ 10,719,895
570000	Debt Service	\$ 9,281,585	\$ 9,281,585	\$ -
	War Memorial Reserve	\$ 2,891,130	\$ 596,415	\$ 2,294,715
	Concessions Equip. Repl. Fund	\$ 137,635	\$ 62,585	\$ 75,050

**San Francisco War Memorial
FY 2018-2019 Housekeeping Expenditures - March 31 2019**

Number	Description	Amount	Fund Source
<u>PURCHASE ORDER</u>			
0000286348	AQUA TREAT CHEMICALS INC	112.60	AAA
0000286471	AQUA TREAT CHEMICALS INC	2,006.00	AAA
0000286494	MALTBY ELECTRIC SUPPLY CO INC	235.72	AAA
0000286519	GRAINGER	211.04	AAA
0000286533	GRAINGER	685.14	AAA
0000286774	GRAINGER	477.42	AAA
0000286782	GRAINGER	3,231.72	AAA
0000286791	B N I PUBLICATIONS INC	1,479.33	AAA
0000286886	JOHN B LOGVY MFG CO INC	4,300.00	AAP
0000288510	RMI MECHANICAL CONTRACTOR INC	1,830.00	AAA
0000288515	KONE INC	3,402.87	AAA
0000288768	AGURTO CORPORATION DBA PESTEC	2,560.00	AAA
0000288775	AGURTO CORPORATION DBA PESTEC	6,360.00	AAP
0000288790	D T C GRIP & ELECTRIC INC	185.48	AAA
0000288802	CITY MECHANICAL INC	1,835.00	AAA
0000288821	MALTBY ELECTRIC SUPPLY CO INC	2,814.76	AAA
0000288877	MALTBY ELECTRIC SUPPLY CO INC	597.00	AAA
0000290880	OMEGA PACIFIC ELECTRICAL SUPPLY INC	1,836.00	AAA
0000290915	PERSONAL AWARDS INC	1,138.48	AAA
0000290945	PERSONAL AWARDS INC	6,215.00	AAA
0000290952	GRAINGER	1,492.21	AAA
0000291000	CORNER OFFICE	381.71	AAA
0000291057	UNITED CALIFORNIA GLASS & DOOR	741.00	AAA
0000293130	OMEGA PACIFIC ELECTRICAL SUPPLY INC	777.60	AAA
0000293142	KELLY-MOORE PAINT CO INC	377.77	AAA
0000293145	GRAINGER	1,268.85	AAA
0000293319	GRAINGER	1,312.10	AAA
0000293342	GRAINGER	993.06	AAA
0000293364	IMAGE SALES INC	69.89	AAA
0000293387	D T C GRIP & ELECTRIC INC	1,632.43	AAA
0000293390	D T C GRIP & ELECTRIC INC	410.52	AAA
0000293575	GOLDEN STATE CONTRACT FLOORING, INC.	4,350.00	AAP
0000294473	SIMONDS MACHINERY CO	2,150.00	AAA



SAN FRANCISCO SYMPHONY

Michael Tilson Thomas
Music Director

Sakurako Fisher
President

Esa-Pekka Salonen
Music Director Designate

Mark C. Hanson
Chief Executive Officer

Herbert Blomstedt
Conductor Laureate

April 4, 2019

Elizabeth Murray, Managing Director
War Memorial Performing Arts Center
401 Van Ness Avenue
San Francisco, CA 94102

Dear Beth,

In the fall of 2017, the Symphony first presented conceptual plans for the "Immersive Lobby Experience", featuring the installation of digital screens throughout the lobbies of Davies Symphony Hall, as well as interactive kiosks providing patrons with context and content related to the Symphony and the music being performed.

After much research and cost analysis, the project as presented was determined to not be financially feasible. However, the Symphony will present a reimagined project to the Building Committee and Board of Trustees next month. The project will include lobby column lighting, projections onto a kinetic installation over the grand staircase, and portable information displays placed throughout the lobbies. The proposal will include a request to fund the project through the facility enhancement fee.

We look forward to reviewing the plans with the board of trustees next month.

Sincerely,

Andrew Dubowski
Director of Operations