

San Francisco War Memorial and Performing Arts Center

RENTAL RATES
FY 2012-13 to FY 2021-22

RESIDENT LICENSEE RENTAL RATES

	2012-13/ 2013-14 (2 years)		2014-15 (OH/DSH/ZRH)		2015-16 (HT/GR/VB)		2016-17/2017-18 (OH/DSH/ZRH)		2018-19 2019-20		2020-21 2021-22	
SF OPERA/SF BALLET (OH)												
Per Performance	5.6%	1,425	5.3%	1,500	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700
Rehearsal Day	0.0%	1,150	6.5%	1,225	0.0%	1,225	4.1%	1,275	5.5%	1,345	5.2%	1,415
Open Rehearsal (Rehearsal day)	37.5%	275	0.0%	275	0.0%	275	0.0%	275	1.8%	280	1.8%	285
Open Rehearsal (Perf. day/Att. 500 max.)	0.0%	675	3.7%	700	0.0%	700	7.1%	750	4.0%	780	5.8%	825
Open Rehearsal (Perf. day/Att. 500+)	5.6%	1,425	5.3%	1,500	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700
SF SYMPHONY (DSH)												
Per Performance	5.6%	1,425	5.3%	1,500	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700
½-Day Rehearsal	0.0%	550	4.5%	575	0.0%	575	4.3%	600	4.2%	625	4.8%	655
Full-Day Rehearsal (to 4pm)	0.0%	900	5.6%	950	0.0%	950	0.0%	950	5.3%	1,000	5.0%	1,050
Day/Eve Rehearsal	0.0%	1,150	6.5%	1,225	0.0%	1,225	4.1%	1,275	5.5%	1,345	5.2%	1,415
Open Rehearsal (Att. 500 max.)	0.0%	675	3.7%	700	0.0%	700	7.1%	750	4.0%	780	5.8%	825
Open Rehearsal (Att. 500+)	5.6%	1,425	5.3%	1,500	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700
OPERA, SYMPHONY, BALLET												
Outside Performance (minimum rent)	0.0%	2,500	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	5.5%	2,900
vs. 10% to maximum rent	2.2%	4,750	5.3%	5,000	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800
School Audience Performance	0.0%	925	2.7%	950	0.0%	950	0.0%	950	5.3%	1,000	5.0%	1,050
Lobby Usage (Att. 1,000+)	0.0%	2,000	0.0%	2,000	0.0%	2,000	25.0%	2,500	4.0%	2,600	3.8%	2,700
Lobby Usage (Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	3.8%	1,350
Mini-Lobby Usage (Att. 80-350 max.)	0.0%	675	0.0%	675	0.0%	675	0.0%	675	3.7%	700	3.6%	725
Mini-Lobby Usage (Att. 80 max. w/Perf.)	0.0%	225	0.0%	225	0.0%	225	0.0%	225	11.1%	250	4.0%	260
Grounds Usage (1-10 days)	0.0%	6,500	15.4%	7,500	0.0%	7,500	0.0%	7,500	4.0%	7,800	5.1%	8,200
Per day after 10 days	0.0%	500	0.0%	500	0.0%	500	30.0%	650	3.8%	675	3.7%	700
Other Rental Fees												
Holiday-Rehearsal Day	0.0%	525	4.8%	550	0.0%	550	4.5%	575	4.3%	600	4.2%	625
Holiday-Performance Day	0.0%	750	6.7%	800	0.0%	800	6.3%	850	5.9%	900	5.6%	950
OFFICE RENTAL (OH & DSH)												
Rate per square foot per month	5.2%	0.3900	5.8%	0.4125	0.0%	0.4125	5.9%	0.4367	5.9%	0.4625	5.9%	0.4900
Rate per square foot per year		4.68		4.95		4.95		5.24		5.55	5.9%	5.88
Opera Monthly Rent (29,186.65 sq. ft.)		11,382.79		12,039.49		12,039.49		12,744.84		13,498.82		-
30,735.75 s.f. effective 7/1/19										14,073.00		15,060.52
Ballet Monthly Rent (4,042.55 sq. ft.)		1,576.59		1,667.55		1,667.55		1,765.25		1,869.68		-
5,329.35 s.f. effective 7/1/19										2,278.00		2,611.38
Symphony Monthly Rent (30,960 sq. ft.)		12,074.40		12,771.00		12,771.00		13,519.20		14,319.00		15,170.40
ZELLERBACH REHEARSAL HALL												
Room A - Company Use (per day)	4.4%	470	5.3%	495	0.0%	495	4.0%	515	4.9%	540	5.6%	570
Room A - Public Use (per day)			New	750	0.0%	750	6.7%	800	6.3%	850	5.9%	900
Rooms B & C (per day)	3.6%	290	5.2%	305	0.0%	305	6.6%	325	7.7%	350	5.7%	370
Other Rental Fees												
Holiday	11.1%	400	0.0%	400	0.0%	400	6.3%	425	5.9%	450	5.6%	475

San Francisco War Memorial and Performing Arts Center

RENTAL RATES
FY 2012-13 to FY 2021-22

STANDARD RENTAL RATES

		2012-13/ 2013-14 (2 years)		2014-15		2015-16		2016-17/ 2017-18		2018-19		2020-21 2021-22
OPERA HOUSE/DAVIES SYMPHONY HALL												
Per Performance - Base Rent	0.0%	2,500	0.0%	2,500	0.0%	2,500	0.0%	2,500	10.0%	2,750	5.5%	2,900
Maximum Rent - Non-Profit: 10% not to exceed	2.2%	4,750	5.3%	5,000	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800
Maximum Rent - Others: 10% not to exceed	0.0%	6,750	7.4%	7,250	0.0%	7,250	3.4%	7,500	5.3%	7,900	5.1%	8,300
Graduation Event (day only)	0.0%	3,350	4.5%	3,500	0.0%	3,500	0.0%	3,500	4.3%	3,650	4.1%	3,800
Rehearsal Day - Non-Profit	0.0%	2,100	4.8%	2,200	0.0%	2,200	2.3%	2,250	4.4%	2,350	4.3%	2,450
Rehearsal Day - Others	0.0%	2,600	5.8%	2,750	0.0%	2,750	9.1%	3,000	4.5%	3,135	3.7%	3,250
½-Day Rehearsal	0.0%	1,150	4.3%	1,200	0.0%	1,200	4.2%	1,250	4.8%	1,310	4.2%	1,365
Lobby Usage-Non Profit (w/o Performance)	0.0%	4,650	7.5%	5,000	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800
Lobby Usage-Other (w/o Performance)	0.0%	6,750	7.4%	7,250	0.0%	7,250	3.4%	7,500	5.3%	7,900	5.1%	8,300
Lobby Usage (w/perf. Att. 1,000+)	0.0%	2,000	0.0%	2,000	0.0%	2,000	25.0%	2,500	4.0%	2,600	3.8%	2,700
Lobby Usage (w/perf Att. 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	3.8%	1,350
Mini-Lobby Usage (w/perf. Att. 350 max.)	0.0%	675	0.0%	675	0.0%	675	0.0%	675	3.7%	700	3.6%	725
Mini-Lobby Usage (w/perf. Att. 80 max.)			New	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250

Other Rental Fees

Holiday-Rehearsal Day	0.0%	525	4.8%	550	0.0%	550	4.5%	575	4.3%	600	4.2%	625
Holiday-Performance Day	0.0%	750	6.7%	800	0.0%	800	6.3%	850	5.9%	900	3.9%	935

HERBST THEATRE

Non-Profit Licensees

Per Performance	0.0%	825	0.0%	825	51.5%	1,250	0.0%	1,250	4.0%	1,300	5.8%	1,375
2nd Performance in one day	0.0%	575	0.0%	575	52.2%	875	0.0%	875	2.9%	900	5.6%	950
Mini-Performance, Day to 5 pm	0.0%	575	0.0%	575	21.7%	700	0.0%	700	3.6%	725	6.9%	775
2nd Mini-Performance in one day	0.0%	350	0.0%	350	57.1%	550	0.0%	550	4.5%	575	4.3%	600
Rehearsal - 4 hours max. before 5pm	0.0%	515	0.0%	515	16.5%	600	0.0%	600	4.2%	625	4.0%	650
Rehearsal - 4+ hours day or eve	0.0%	725	0.0%	725	37.9%	1,000	0.0%	1,000	5.0%	1,050	4.8%	1,100

For-Profit Licensees

Per Performance	0.0%	1,400	0.0%	1,400	78.6%	2,500	0.0%	2,500	4.0%	2,600	5.8%	2,750
2nd Performance in one day	0.0%	925	0.0%	925	102.7%	1,875	0.0%	1,875	-4.0%	1,800	5.6%	1,900
Rehearsal Day	0.0%	1,050	0.0%	1,050	90.5%	2,000	0.0%	2,000	10.0%	2,200	0.0%	2,200

Other Rental Fees

Holiday-Rehearsal Day	0.0%	335	0.0%	335	11.9%	375	0.0%	375	0.0%	375	6.7%	400
Holiday-Performance Day	0.0%	440	0.0%	440	13.6%	500	0.0%	500	0.0%	500	5.0%	525

VETERANS BUILDING LOBBY

(may also require rental of Herbst Theatre and/or Green Room)

Lobby Usage (Attendance 350-1,000)	0.0%	1,250	0.0%	1,250	0.0%	1,250	0.0%	1,250	4.0%	1,300	5.8%	1,375
Lobby Usage (Attendance under 350)	0.0%	675	0.0%	675	0.0%	675	0.0%	675	3.7%	700	3.6%	725
Lobby Usage - Mini (pre-/post-Herbst Theatr	0.0%	225	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250
Herbst Bar & Lounge		225	0.0%	225	0.0%	225	0.0%	225	11.1%	250	0.0%	250

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STANDARD RENTAL RATES (continued)

	2012-13/ 2013-14 (2 years)		2014-15		2015-16		2016-17/ 2017-18		2018-19		2020-21 2021-22	
GREEN ROOM												
Non-Profit Licensees												
Per Event Day (8 hours)	0.0%	750	0.0%	750	33.3%	1,000	0.0%	1,000	5.0%	1,050	4.8%	1,100
Per Hour after 8 Hours (before 12 Mid.)	0.0%	100	0.0%	100	25.0%	125	0.0%	125	20.0%	150	0.0%	150
Per Hour after 12 Midnight	0.0%	200	0.0%	200	25.0%	250	0.0%	250	20.0%	300	0.0%	300
Other Licensees												
Per Event Day Mon-Thu (8 Hours)	0.0%	1,500	0.0%	1,500	33.3%	2,000	0.0%	2,000	5.0%	2,100	185.7%	6,000
Per Event Day Fri-Sun (8 Hours)	0.0%	1,800	0.0%	1,800	25.0%	2,250	0.0%	2,250	5.6%	2,375	173.7%	6,500
Weddings (July-August only)	0.0%	1,800	0.0%	1,800	38.9%	2,500	0.0%	2,500	6.0%	2,650	145.3%	6,500
Per Hour after 8 Hours (before 12 Mid.)	0.0%	100	0.0%	100	25.0%	125	0.0%	125	20.0%	150	33.3%	200
Per Hour after 12 Midnight	0.0%	200	0.0%	200	25.0%	250	0.0%	250	20.0%	300	66.7%	500
Other Rental Fees												
Holiday	0.0%	440	0.0%	440	13.6%	500	0.0%	500	0.0%	500	5.0%	525
WILSEY CENTER (VETERANS BUILDING 4th FLOOR)												
Atrium Theater												
Non-Profit Licensees per day							New	800	0.0%	800	3.1%	825
Other Licensees per day							New	1,250	28.0%	1,600	3.1%	1,650
Non-Profit Performing Arts Weekly Rental (7 days, Mon. - Sun.)							New	2,400	33.3%	3,200	3.1%	3,300
Education Studio												
Non-Profit Licensees per day												
Mini-use							New	225	11.1%	250	0.0%	250
Medium use							New	675	3.7%	700	3.6%	725
Extensive use							New	1,000	0.0%	1,000	0.0%	1,000
Weekly Rehearsal use							New	1,000	0.0%	1,000	0.0%	1,000
Other Licensees per day												
Mini-use							New	225	122.2%	500	0.0%	500
Medium use							New	675	48.1%	1,000	25.0%	1,250
Extensive use							New	2,000	0.0%	2,000	0.0%	2,000
San Francisco Opera - Exclusive Use Periods (per Lease, based on per square foot office rent)												
Atrium Theater							New	350	5.7%	370	5.4%	390
Education Studio							New	160	6.3%	170	5.9%	180
Atrium Theater and Education Studio							New	510	5.9%	540	5.6%	570
Other Rental Fees												
Holiday							New	500	0.0%	500	5.0%	525

San Francisco War Memorial and Performing Arts Center

RENTAL RATES
FY 2012-13 to FY 2021-22

STANDARD RENTAL RATES (continued)

	2012-13/ 2013-14		2014-15		2015-16		2016-17/ 2017-18		2018-19		2020-21 2021-22	
	(2 years)											
ZELLERBACH REHEARSAL HALL												
Rehearsal/Non-Profit Rentals												
Room A - Company Use (9 Hours)	4.5%	575	0.0%	575	0.0%	575	0.0%	575	4.3%	600	4.2%	625
Room A - Public Use (9 Hours)			New	750	0.0%	750	6.7%	800	6.3%	850	5.9%	900
Room A - Per Additional Hour	0.0%	75	0.0%	75	0.0%	75	0.0%	75	0.0%	75	6.7%	80
Rooms B & C (9 Hours)	4.2%	375	0.0%	375	0.0%	375	0.0%	375	4.0%	390	5.1%	410
Rooms B & C - Per Additional Hour	0.0%	50	0.0%	50	0.0%	50	0.0%	50	0.0%	50	10.0%	55
Holiday	11.1%	400	0.0%	400	0.0%	400	6.3%	425	5.9%	450	5.6%	475
Non-Rehearsal/Commercial Rentals												
Room A - Company Use (9 Hours)	5.1%	1,350	-25.9%	1,000	0.0%	1,000	0.0%	1,000	4.5%	1,045	4.3%	1,090
Room A - Public Use (9 Hours)			New	1,250	0.0%	1,250	0.0%	1,250	5.2%	1,315	5.7%	1,390
Room A (Per Additional Hour)	0.0%	100	0.0%	100	0.0%	100	0.0%	100	0.0%	100	5.0%	105
Rooms B & C (9 Hours)	3.8%	675	0.0%	675	0.0%	675	0.0%	675	5.2%	710	4.2%	740
Rooms B & C (Per Additional Hour)	0.0%	75	0.0%	75	0.0%	75	0.0%	75	0.0%	75	6.7%	80
Holiday	11.1%	400	0.0%	400	0.0%	400	6.3%	425	5.9%	450	0.0%	450

VETERANS BUILDING OCCUPANCY FEES

Office Space (Rate per square foot per year)

City Department Offices	0.0%	13.31		na		na		na		na		na
San Francisco Arts Commission (eff. 10/1/15)					14.98	2.9%	15.42	6.0%	16.34		6.0%	17.32
Grants For The Arts (eff. 10/1/15)					14.98	2.9%	15.42	6.0%	16.34		6.0%	17.32
San Francisco Opera (eff. 12/1/15)					14.98	2.9%	15.42	6.0%	16.34		6.0%	17.32
Veterans Service Organizations							15.42	6.0%	16.34		6.0%	17.32

PARKING FEES (Rate per parking space per month)

Monthly Parking Fee	0.0%	70.00	8.6%	76.00	2.6%	78.00	2.6%	80.00				
Monthly rate equals cost of a MUNI monthly pass plus \$10.00.							7/1/17	83.00	2.4%	85.00	5.9%	90.00

THE GREEN ROOM

Market Rate Comparison

VENUE	CAPACITY	CURRENT RATE	PROPOSED RATE
The Green Room	200 seated	\$2,100 Commercial \$2,650 Weddings	\$6,000 Commercial \$6,500 Weddings
City Hall (Rotunda and Light Court)	700 seated	\$10,000	- \$3,500
City Hall (Rotunda 2-hour Wedding)	200 seated	\$5,000	+ \$1,500
Asian Art Museum (Samsung Hall)	225 seated	\$10,000	- \$3,500
Bently Reserve (Banking Hall)	350 seated	\$12,000	- \$5,500
de Young Museum (Wilsey Court)	400 seated	Starts at \$16,000	- \$9,500
de Young Museum (Café/Terrace)	150 seated	Starts at \$7,000	- \$500
Flood Mansion	200 seated	Starts at \$11,000	- \$4,500
Julia Morgan Ballroom	380 seated	\$12,500	- \$6,000
Legion of Honor Museum (Terrace Level)	200 seated	Starts at \$7,000	- \$1,500

THE GREEN ROOM

Usage and Revenue Projections

RENTAL TYPE	FY2019-20		FY2020-21		FY2021-22	
	USES	REV.	USES	REV.	USES	REV.
Non-Profit	145	\$152,250	145	\$152,250	145	\$159,500
Commercial and Weddings	42	\$100,625	45	\$108,800	45	\$285,000
Additional Rental Hours	285	\$48,000	285	\$48,000	285	\$67,500
Photos and Cancellations		\$3,500		\$3,500		\$3,500
Percentage of Days Rented	55%		55%		55%	
TOTAL REVENUE	\$304,375		\$312,550		\$515,500	

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

**FY2020-21 and FY2021-22 Proposed Rental Rate Increase
Projected Impact on Resident Licensees**

San Francisco Ballet

RENTAL CATEGORY/DESCRIPTION	2020-21	CURRENT RENTAL		PROPOSED RENTAL		RENTAL INCREASE	
	Projected Uses	Rate	Amount	Rate	Amount	Amount	%
<u>Opera House Rental</u>							
Rehearsal Days	53	\$ 1,345	\$ 71,285	\$ 1,415	\$ 74,995		
Performances	71	1,625	115,375	1,700	120,700		
School Audience Performances	2	1,000	2,000	1,050	2,100		
Outside Presentation Rehearsal Days	-	2,350	-	2,450	-		
Outside Presentation Performances	-	5,500	-	5,800	-		
Open Rehearsals (Reh. Day)	-	280	-	285	-		
Open Rehearsals (<500)	2	780	1,560	825	1,650		
Open Rehearsals (>500)	2	1,625	3,250	1,700	3,400		
Lobby Usage (<80)	7	250	1,750	260	1,820		
Lobby Usage (80-350)	10	700	7,000	725	7,250		
Lobby Usage (350-1,000)	-	1,300	-	1,350	-		
Lobby Usage (1,000+)	2	2,600	5,200	2,700	5,400		
Grounds Usage	-	7,800	-	8,200	-		
Holiday Rent (Reh. Day)	1	600	600	625	625		
Sub-Total Opera House Rental			\$ 208,020		\$ 217,940	\$ 9,920	4.8%
<u>Opera House Office Rent</u>							
5,329.35 square feet		\$ 5.5500 (per sq.ft./yr.)	\$ 29,580	\$ 5.8800 (per sq.ft./yr.)	\$ 31,335	\$ 1,755	5.9%
<u>Zellerbach Rehearsal Hall Rental</u>							
Room A - Company Use	2	\$ 540	\$ 1,080	\$ 570	\$ 1,140		
Room A - Public Use	1	850	850	900	900		
Rooms B/C	2	350	700	370	740		
Sub-Total Zellerbach Rehearsal Hall Rental			\$ 2,630		\$ 2,780	\$ 150	5.7%
TOTAL			\$ 240,230		\$ 252,055	\$ 11,825	4.9%

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

**FY2020-21 and FY2021-22 Proposed Rental Rate Increase
Projected Impact on Resident Licensees**

San Francisco Opera

RENTAL CATEGORY/DESCRIPTION	FY 2020-21	CURRENT RENTAL		PROPOSED RENTAL		RENTAL INCREASE	
	Projected Uses	Rate	Amount	Rate	Amount	Amount	%
<u>Opera House Rental</u>							
Rehearsal Days	102	1,345	\$ 137,190	\$ 1,415	\$ 144,330		
Performances	55	1,625	89,375	1,700	93,500		
Open Rehearsals (Reh. Day)		280	-	285	-		
Open Rehearsals (Perf. Day/<500+)	2	780	1,560	825	1,650		
Open Rehearsals (Perf. Day/500+)	9	1,625	14,625	1,700	15,300		
Lobby Usage (<80)	4	250	1,000	260	1,040		
Lobby Usage (80-350)	1	700	700	725	725		
Lobby Usage (350-1,000)	1	1,300	1,300	1,350	1,350		
Lobby Usage (1,000+)		2,600	-	2,700	-		
Grounds Usage	1	7,800	7,800	8,200	8,200		
Grounds Usage - Extra Days	3	675	2,025	700	2,100		
Holiday Rent (Reh. Day)	1	600	600	625	625		
Holiday Rent (Perf. Day)		900	-	950	-		
Videotaping/Simulcast Fee	1	1,250	1,250	1,250	1,250		
Videotaping/Regional-Limited	-	2,500	-	2,500	-		
Sub-Total Opera House Rental			\$ 257,425		\$ 270,070	\$ 12,645	4.9%
<u>Opera House Office Rent</u>							
30,735.75 square feet		\$ 5.5500 (per sq.ft./yr.)	\$ 170,580	\$ 5.8800 (per sq.ft./yr.)	\$ 180,726	\$ 10,146	5.9%
<u>Veterans Building Office Rent</u>							
26,314 square feet		\$ 16.34 (per sq.ft./yr.)	\$ 429,971	\$ 17.32 (per sq.ft./yr.)	\$ 455,758	\$ 25,787	6.0%
<u>Wilsey Center Event Rental</u>							
Opera Use Period Days	110	\$ 540	\$ 59,400	\$ 570.00	\$ 62,700	\$ 3,300	5.6%
<u>Zellerbach Rehearsal Hall Rental</u>							
Room A	188	\$ 540	\$ 101,520	\$ 570	\$ 107,160		
Rooms B/C	196	350	68,600	370	72,520		
Holiday Rent	-	450	-	475	-		
Sub-Total Zellerbach Rehearsal Hall Rental			\$ 170,120		\$ 179,680	\$ 9,560	5.6%
TOTAL			\$ 1,087,496		\$ 1,148,934	\$ 61,438	5.6%

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

**FY2020-21 and FY2021-22 Proposed Rental Rate Increase
Projected Impact on Resident Licensees**

San Francisco Symphony

RENTAL CATEGORY/DESCRIPTION	FY 2020-21	CURRENT RENTAL		PROPOSED RENTAL		RENTAL INCREASE	
	Projected Uses	Rate	Amount	Rate	Amount	Amount	%
<u>Davies Symphony Hall Rental</u>							
Rehearsals - Half Day	27	\$ 625	\$ 16,875	\$ 655	\$ 17,685		
Rehearsals - Full Day	23	1,000	23,000	1,050	24,150		
Rehearsals - Day/Eve	49	1,345	65,905	1,415	69,335		
Performances - Repertory	158	1,625	256,750	1,700	268,600		
Performances - Outside (GP)	22	5,500	121,000	5,800	127,600		
School Audience Performances	22	1,000	22,000	1,050	23,100		
Open Rehearsals (<500)	2	780	1,560	825	1,650		
Open Rehearsals (>500)	11	1,625	17,875	1,700	18,700		
Lobby Usage (<80)	2	250	500	260	520		
Lobby Usage (80-350)	2	700	1,400	725	1,450		
Lobby Usage (350-1,000)	1	1,300	1,300	1,350	1,350		
Lobby Usage (1,000+)	4	2,600	10,400	2,700	10,800		
Grounds Usage (10 days)	1	7,800	7,800	8,200	8,200		
Grounds Usage - Per day over 10 days	8	675	5,400	700	5,600		
Recording-Digital only	1	700	700	700	700		
Recording-Multiple Use/Commercial	1	2,500	2,500	2,500	2,500		
Holiday Rent (Reh. Day)	1	600	600	625	625		
Holiday Rent (Perf. Day)	1	900	900	950	950		
Sub-Total Davies Symphony Hall Rental			\$ 556,465		\$ 583,515	\$ 27,050	4.9%
<u>Davies Symphony Hall Office Rent</u>							
30,960 square feet		\$ 5.5500 (per sq.ft./yr.)	\$ 171,828	\$ 5.8800 (per sq.ft./yr.)	\$ 182,040	\$ 10,212	5.9%
<u>Zellerbach Rehearsal Hall Rental</u>							
Room A - Company Use	55	\$ 540	\$ 29,700	\$ 570	\$ 31,350		
Room A - Public Use	10	850	8,500	900	9,000		
Rooms B/C	215	350	75,250	370	79,550		
Holiday Rent	1	450	450	475	475		
Sub-Total Zellerbach Rehearsal Hall Rental			\$ 113,900		\$ 120,375	\$ 6,475	5.7%
TOTAL			\$ 842,193		\$ 885,930	\$ 43,737	5.2%

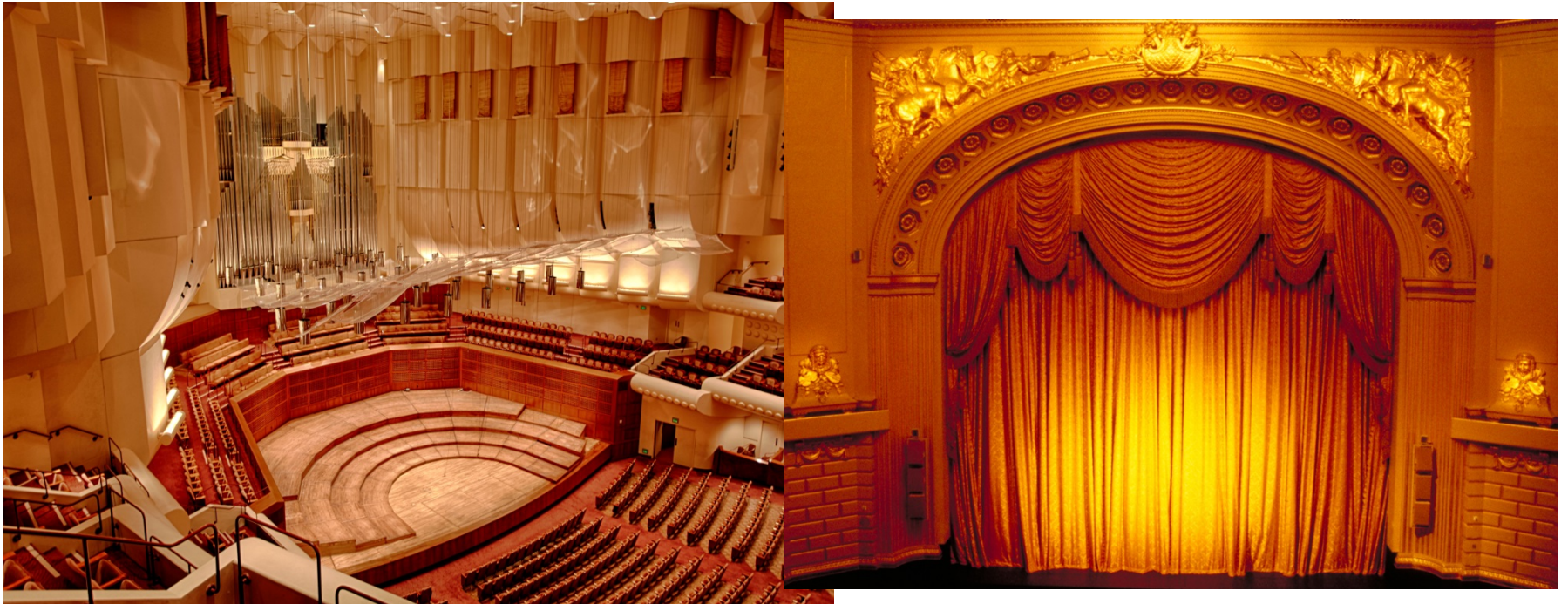


SAN FRANCISCO WAR MEMORIAL & PERFORMING ARTS CENTER

Budget Presentation: FY 2020-21 / FY 2021-22

MISSION

The *San Francisco War Memorial & Performing Arts Center* manages, maintains and operates safe, accessible, world-class venues to promote cultural, educational, and entertainment opportunities in a cost-effective manner for enjoyment by the public, while best serving the purposes and beneficiaries of the War Memorial Trust.



Revenue Summary

SOURCES OF FUNDS	FY 2019-20	FY 2020-21	FY 2021-22
General Fund – Operating Support	\$12,756,453	\$13,810,447	\$14,161,241
General Fund – FM/CIP Support*	\$1,076,315	\$6,952,631	\$4,980,263
Earned Revenue (Rents/Concessions)	\$3,702,164	\$3,596,576	\$3,885,607
Interdepartmental Recovery (VB Rent)	\$242,763	\$258,512	\$258,512
War Memorial Fund Balance	\$446,877	\$750,000	\$750,000
TOTAL REVENUES	\$18,224,572	\$25,368,166	\$24,035,623

*FY 2020-21 Capital Request:

1. Annual Facilities Maintenance	552,631
2. Opera House Mansard Roof Replacement	4,200,000
3. Davies Symphony Hall Elevator Modernization	2,200,000
TOTAL REQUEST	\$6,952,631

*FY 2021-22 Capital Request:

1. Annual Facilities Maintenance	580,263
2. Opera House Mansard Roof Replacement	4,400,000
TOTAL REQUEST	\$4,980,263

Expenditure Summary

USES OF FUNDS	FY 2019-20	FY 2020-21	FY 2021-22
Salaries	\$7,051,567	\$7,309,360	\$7,585,210
Mandatory Fringe Benefits	\$3,380,839	\$3,759,889	\$3,834,832
Non-Personnel Services*	\$1,170,836	\$1,689,379	\$1,978,411
Materials & Supplies	\$300,828	\$308,657	\$308,657
Services of Other Departments	\$5,244,187	\$5,348,250	\$5,348,250
TOTAL OPERATING BUDGET	\$17,148,257	\$18,415,535	\$19,055,360
Facilities Maintenance	\$426,315	\$552,631	\$580,263
Capital Projects	\$650,000	\$6,400,000	\$4,400,000
Capital Equipment	\$0	\$0	\$0
TOTAL EXPENDITURES	\$18,224,572	\$25,368,166	\$24,035,623

*Non-personnel Services FY2020-21:

1. Waste Management Services	348,825
2. Elevator Repair	228,460
3. Infrastructure Upgrades and Improvements	441,250
4. Maintenance and Consultation	411,720
5. Fees, Taxes, Permits, and Trainings	259,124
TOTAL	\$1,689,379

*Non-personnel Services FY2021-22:

1. Waste Management Services	348,825
2. Elevator Repair	228,460
3. Infrastructure Upgrades and Improvements	622,598
4. Maintenance and Consultation	511,360
5. Fees, Taxes, Permits, and Trainings	267,168
TOTAL	\$1,978,411

Position Summary

POSITION SUMMARY	FY 2019-20	FY 2020-21	FY 2021-22
Permanent Salaries FTEs	66.22	66.28	66.28
Temporary Salaries FTEs	4.39	4.17	4.03
TOTAL FTEs	70.61	70.45	70.31

Position Changes

Positions		FY 2020-21	FY 2021-22
7205 Chief Engineer	Substitution effective July 1, 2020	0	0
Temporary Salaries Variance		-0.16	-0.14
TOTAL FTE CHANGE		- 0.16	- 0.14

Position Change Justification

The recent vacancy in War Memorial's 7345 Electrician position due to a retirement creates the opportunity for a staffing realignment that will better serve current needs. Converting the 7345 Electrician position to a 7205 Chief Stationary Engineer position will improve the quality and efficiency of executing War Memorial facilities maintenance and capital improvements by increasing staff capacity in the areas of planning, managing, and supervising projects and staff.

Performance Activity

PUBLIC ASSEMBLY VENUE	FY 2018-19 Actual	FY 2019-20 Target	FY 2020-21 Target	FY 2021-22 Target
War Memorial Opera House	173	169	141*	169
Davies Symphony Hall	241	223	223	230
Herbst Theatre	216	219	219	219
The Green Room	191	187	187	191
Zellerbach Rehearsal Hall	8	6	6	6
Wilsey Center	67	65	65	65
TOTAL PERFORMANCES	896	869	841	880
Total Attendance	1,030,000	1,030,000	975,000	1,026,000

* Opera House closed
for seating replacement
project from May 2021
to August 2021.

San Francisco War Memorial and Performing Arts Center

FY 2020-2021 DEPARTMENTAL BUDGET PROPOSAL FY 2021-2022 DEPARTMENTAL BUDGET ESTIMATE

PRESENTED TO WMBT - February 13, 2020

Presented to the War Memorial Board of Trustees: February 13, 2020

Submitted to Mayor/Controller: February 21, 2020

Approved by Mayor: June 1, 2020

Approved by Board of Supervisors: July 31, 2020

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER
FY 2020-21 / FY 2021-22 BUDGET SUMMARY

ANNUAL BUDGET	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
<u>REVENUE</u>				
Total General Fund Revenue (Schedule REV-1)	\$ 13,494,919	\$ 13,832,768	\$ 20,763,078	\$ 19,141,504
Total Earned Revenue (Schedule REV-2)	3,791,056	3,702,164	3,596,576	3,885,607
Total Interdepartmental Recovery (Schedule REV-3)	242,763	242,763	258,512	258,512
Total Private Grants (Schedule REV-4)	400,000			
SUB-TOTAL ANNUAL REVENUE	\$ 17,928,738	\$ 17,777,695	\$ 24,618,166	\$ 23,285,623
Total Use of Fund Balance (Schedule REV-5)	-	446,877	750,000	750,000
TOTAL REVENUE	\$ 17,928,738	\$ 18,224,572	\$ 25,368,166	\$ 24,035,623
<u>EXPENDITURES</u>				
Total Operating Budget-AAA	\$ 15,953,361	\$ 17,148,257	\$ 18,415,535	\$ 19,055,360
Capital Budget				
AAP-Facilities Maintenance	\$ 501,252	\$ 426,315	\$ 552,631	\$ 580,263
ACP-Capital Improvement Projects	950,000	650,000	6,400,000	4,400,000
ACP-Capital Equipment Purchase	-	-	-	-
Total Capital Budget-AAP/ACP	\$ 1,451,252	\$ 1,076,315	\$ 6,952,631	\$ 4,980,263
Total Private Grants-GIF	\$ 400,000	\$ -	\$ -	\$ -
TOTAL EXPENDITURES	\$ 17,804,613	\$ 18,224,572	\$ 25,368,166	\$ 24,035,623
Sub-Total FY Surplus/(Deficit)	\$ 124,125	\$ 0	\$ 0	\$ (0)
Net AAA/AAP Carry-Forward adjustments	511,257	-	-	-
<u>TOTAL FY SURPLUS/(DEFICIT)</u>	\$ 635,382	\$ 0	\$ 0	\$ (0)
<u>DEBT SERVICE</u>				
Debt Service (General Fund Expense)	\$ 9,279,585	\$ 9,285,000	\$ 9,462,785	\$ 9,462,785

Schedule REV - 1
GENERAL FUND REVENUE

Account Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
493001 General Fund - AAA Operating	\$ 12,043,667	\$ 12,756,453	\$ 13,810,447	\$ 14,161,241
493001 General Fund - AAP Capital Projects	501,252	426,315	552,631	580,263
493001 General Fund - ACP Capital Projects	950,000	650,000	6,400,000	4,400,000
493001 General Fund - ACP Capital Equipment Purchase	-	-	-	-
TOTAL GENERAL FUND REVENUE	\$ 13,494,919	\$ 13,832,768	\$ 20,763,078	\$ 19,141,504

Schedule REV - 2
EARNED REVENUE SUMMARY

Account Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
435232 Employee Parking	\$ 39,739	\$ 39,415	39,415	\$ 39,415
435511 Opera House Rental	559,323	580,911	479,528	545,615
435512 Green Room Rental	266,097	259,144	266,943	439,450
435519 Opera House Office Rental	156,759	170,137	170,136	180,252
435521 Herbst Theatre Rental *	312,812	264,807	272,504	274,134
435531 Davies Symphony Hall Rental	638,267	646,170	669,813	664,118
435539 Davies Symphony Hall Office Rental	146,054	146,054	146,054	154,734
435540 Veterans Building Office Rental	381,136	462,990	462,988	492,421
435542 Veterans Building Event Rental (4th Floor)	129,889	143,438	151,810	151,810
435611 Opera House/Herbst Theatre Concessions	419,256	362,525	297,925	297,925
435612 Opera House/Herbst Theatre Program Concessions	6,636	9,563	8,713	8,713
435631 Davies Symphony Hall Concessions	238,152	182,750	165,750	165,750
435632 Davies Symphony Hall Program Concessions	5,098	3,400	3,400	3,400
462891 Zellerbach Rehearsal Hall Rental	267,181	250,278	272,939	279,212
462899 Miscellaneous Service Charges	224,659	180,582	188,658	188,658
TOTAL EARNED REVENUE	\$ 3,791,056	\$ 3,702,164	\$ 3,596,576	\$ 3,885,607
<i>Change Amount from Prior Year</i>	<i>\$ 534,979</i>	<i>\$ (88,892)</i>	<i>\$ (105,588)</i>	<i>\$ 289,031</i>
<i>Change Percentage from Prior Year</i>	<i>19.57%</i>	<i>-2.34%</i>	<i>-2.85%</i>	<i>8.04%</i>

* 435521 Herbst Theatre Rental is net of annual sums paid by War Memorial to American Legion War Memorial Commission:

FY 2018-19	39,756
FY 2019-20	42,150
FY 2020-21	44,679 (estimate)
FY 2021-22	47,360 (estimate)

Schedule REV - 3

INTERDEPARTMENTAL RECOVERY
(Veterans Building Occupancy Fees for City Offices)

Account Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
486030 Grants for the Arts	\$ 18,954	\$ 18,954	\$ 20,184	\$ 20,184
486060 San Francisco Arts Commission	223,809	223,809	238,328	238,328
TOTAL INTERDEPARTMENTAL RECOVERY	\$ 242,763	\$ 242,763	\$ 258,512	\$ 258,512

Veterans Building Occupancy Fees: City Offices occupying office space in the Veterans Building pay Occupancy Fees (rent) to War Memorial in Expenditure object 086. Veterans Building Occupancy Fees are based on the following rate per square foot per year:

	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
Rate per square foot per year	\$ 16.34	\$ 16.34	\$ 17.32	\$ 17.32

Schedule REV - 4
PRIVATE GRANTS

WAR MEMORIAL GIFT FUND

Account Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
478201 WMPHER15 Herbst Foundation ¹	\$ 400,000	\$ -	\$ -	\$ -
TOTAL PRIVATE GRANTS	\$ 400,000	\$ -	\$ -	\$ -

- ¹ Herbst Foundation Grant of \$2,000,000 for improvements as part of Veterans Building Seismic Upgrade & Improvements Project to be paid in 5 annual installments of \$400,000 commencing August 2015. FY 2015-16 recognized as Private Grant revenue the first two payments of \$400,000 made in each of 8/15 and 8/16; FY 2016-17 recognized the third payment; FY 2017-18 recognized the fourth payment; and FY 2018-19 recognizes the fifth and final payment. (See corresponding Grant Expenditures on page 23.)

Schedule REV - 5**WAR MEMORIAL FUND BALANCE****USE OF WAR MEMORIAL FUND BALANCE**

Account Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
499999 Fund Balance to support AAA/AAP/ACP	\$ -	\$ 446,877	\$ 750,000	\$ 750,000
TOTAL WAR MEMORIAL FUND BALANCE	\$ -	\$ 446,877	\$ 750,000	\$ 750,000

SUMMARY EXPENDITURE BUDGET

Schedule	Account	Title	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Change	FY 2020-21 Budget	FY 2021-22 Estimate
OPERATING BUDGET - AAA							
5010 Salaries							
A-1	501010	Permanent Salaries	\$ 5,981,459	\$ 6,204,348	244,553	\$ 6,448,901	\$ 6,697,992
A-2	501010	Temporary Salaries	412,367	455,951	15,958	471,909	488,426
A-3	509010	Premium Pay	105,452	134,205	1,451	135,656	140,404
A-4	511010	Overtime	257,334	163,952	(6,962)	156,990	162,485
A-5	501070	Holiday Pay	80,817	93,111	2,793	95,904	95,904
SUB-TOTAL PERSONAL SERVICES			\$ 6,837,428	\$ 7,051,567	257,794	\$ 7,309,360	\$ 7,585,210
5130 Mandatory Fringe Benefits							
B	Varies	Fringe Benefits	\$ 3,029,040	\$ 3,380,839	379,049	\$ 3,759,888	\$ 3,834,832
SUB-TOTAL MANDATORY FRINGE BENEFITS			\$ 3,029,040	\$ 3,380,839	379,049	\$ 3,759,888	\$ 3,834,832
Non-Personnel Services							
C-1	52100	Travel	\$ 13,346	\$ 11,168	(100)	\$ 11,068	\$ 12,230
C-2	52200	Training	10,979	11,520	5,905	17,425	15,640
C-3	52300	Auto Mileage	100	100	-	100	100
C-4	52400	Membership Dues	2,225	3,795	-	3,795	3,795
C-5	52700	Systems Consulting Services	16,517	28,250	500	28,750	28,750
C-6	52800	Building Maintenance Services	671,254	835,701	503,284	1,338,985	1,619,472
C-7	52900	Equipment Maintenance Svcs.	8,325	43,000	-	43,000	43,500
C-8	53100	Equipment Lease/Rent	10,607	15,725	-	15,725	15,725
C-9	53500	Other Current Expenses	26,094	29,790	600	30,390	30,390
C-10	55200	Taxes, Licenses & Permits	76,270	191,787	8,354	200,141	208,808
Non-Personnel SERVICES			\$ 835,717	\$ 1,170,836	518,543	\$ 1,689,379	\$ 1,978,410
040 Materials and Supplies							
D-1	54000	Materials & Supplies-Annual	\$ 249,274	\$ 300,828	7,829	\$ 308,657	\$ 308,657
SUB-TOTAL MATERIALS AND SUPPLIES			\$ 249,274	\$ 300,828	7,829	\$ 308,657	\$ 308,657
060/070 Capital Outlay - Equipment							
E	56000	Equipment Purchase	\$ -	\$ -	-	\$ -	\$ -
SUB-TOTAL CAPITAL OUTLAY - EQUIPMENT			\$ -	\$ -	-	\$ -	\$ -
081 Services of Other Departments							
F	58100	Services of Other Departments	\$ 5,001,902	\$ 5,244,187	104,063	\$ 5,348,250	\$ 5,348,250
SUB-TOTAL SERVICES OF OTHER DEPARTMENTS			\$ 5,001,902	\$ 5,244,187	104,063	\$ 5,348,250	\$ 5,348,250
TOTAL OPERATING BUDGET - AAA			15,953,361	\$ 17,148,257	1,267,278	\$ 18,415,535	\$ 19,055,360
CAPITAL BUDGET - AAP/ACP							
G	50000	AAP-Facilities Maintenance	\$ 501,252	\$ 426,315	126,316	\$ 552,631	\$ 580,263
H	58401	ACP-Capital Projects	950,000	650,000	5,750,000	6,400,000	4,400,000
I	58401	ACP-Capital Equipment Purchase	-	-	-	-	-
TOTAL CAPITAL BUDGET - AAP/ACP			\$ 1,451,252	\$ 1,076,315	5,876,316	\$ 6,952,631	\$ 4,980,263
PRIVATE GRANTS							
J	591060	GIF-Private Grants	\$ 400,000	\$ -	-	\$ -	\$ -
TOTAL PRIVATE GRANTS			\$ 400,000	\$ -	-	\$ -	\$ -
TOTAL DEPARTMENTAL BUDGET			\$ 17,804,613	\$ 18,224,572	7,143,594	\$ 25,368,166	\$ 24,035,623
DEBT SERVICE (Direct General Fund Expense)							
K	570000	Debt Service	\$ 9,279,585	\$ 9,285,000	177,785	\$ 9,462,785	\$ 9,462,785
TOTAL DEBT SERVICE			\$ 9,279,585	\$ 9,285,000	177,785	\$ 9,462,785	\$ 9,462,785

Schedule A-1**TITLE: SALARIES****ACCOUNT: 501010 Permanent Salaries - Miscellaneous**

		FY 2018-19			FY 2019-20			FY 2020-21			FY 2021-22		
		Actual			Budget			Budget			Estimate		
Class	Title	FTE	Salary	FTE Change	FTE	Salary	FTE Change	FTE	Salary	FTE Change	FTE	Salary	
0922	Director of Security (Manager I)	1.00		-	1.00	\$ 137,665	-	1.00	\$ 142,858	-	1.00	\$ 147,883	
0952	Asst. Mng. Director (Deputy Director II)	1.00		-	1.00	159,330	-	1.00	165,357	-	1.00	171,173	
0962	Managing Director (Dept. Head II)	1.00		-	1.00	212,162	-	1.00	220,153	-	1.00	227,896	
1093	IT Operations Support Admin III	1.00		-	1.00	104,022	-	1.00	107,956	-	1.00	111,753	
1222	Sr. Payroll and Personnel Clerk	1.00		-	1.00	88,331	-	1.00	91,659	-	1.00	94,883	
1244	Sr. Personnel Analyst	1.00		-	1.00	123,992	-	1.00	129,280	-	1.00	134,476	
1404	Clerk	1.00		-	1.00	62,925	-	1.00	65,294	-	1.00	67,591	
1406	Senior Clerk	2.00		-	2.00	130,640	1.00	3.00	203,373	-	3.00	210,527	
1446	Secretary II	1.00		-	1.00	79,154	(1.00)	-		-	-		
1452	Executive Secretary II	1.00		-	1.00	94,818	-	1.00	98,398	-	1.00	101,858	
1822	Administrative Analyst	-		-	1.00	101,815	-	1.00	105,647	-	1.00	109,362	
1823	Senior Administrative Analyst	1.00		-	1.00	118,636	-	1.00	123,098	-	1.00	127,427	
1824	Principal Administrative Analyst	1.00		-	1.00	137,342	-	1.00	142,536	-	1.00	147,549	
1842	Management Assistant	-		-	1.00	93,687	-	1.00	97,217	-	1.00	100,635	
1844	Sr. Management Assistant	3.00		-	3.00	322,079	-	3.00	334,257	-	3.00	346,013	
4119	Performing Arts Center Aide	2.00		-	1.00	96,971	-	1.00	100,626	-	1.00	104,166	
7120	Building & Grounds Supt.	1.00		-	1.00	145,039	-	1.00	153,097	-	1.00	160,405	
7205	Chief Engineer	1.00		-	1.00	126,364	1.00	2.00	266,792	-	2.00	279,528	
7333	Apprentice Stationary Engineer	1.00		-	-	0	-	-	0	-	-	0	
7334	Stationary Engineer	11.00		-	11.00	1,095,720	-	11.00	1,156,490	-	11.00	1,211,693	
7335	Sr. Stationary Engineer	2.00		-	2.00	225,785	-	2.00	238,314	-	2.00	249,689	
7345	Electrician	1.00		-	1.00	113,254	(1.00)	-	0	-	-	0	
7346	Painter	1.00		-	1.00	92,718	-	1.00	96,196	-	1.00	99,580	
7377	Stage Electrician	4.00		-	4.00	431,376	-	4.00	447,610	-	4.00	463,352	
7392	Window Cleaner	1.00		-	1.00	88,735	-	1.00	92,089	-	1.00	95,328	
8207	Bldg. & Grounds Patrol Officer	26.00		-	26.00	1,908,250	-	26.00	1,980,361	-	26.00	2,050,009	
8211	Supv. Bldg. & Grds. Patrol Officer	2.00		-	3.00	243,561	-	3.00	252,828	-	3.00	261,719	
SUB-TOTAL		69.00	\$	-	70.00	\$ 6,534,371	-	70.00	\$ 6,811,486	-	70.00	\$ 7,074,495	
STEPM	Step Adjustments	-		-	-	(26,383)	-	-	(27,528)	-	-	(28,585)	
9991M	Salary Adjustment (+1 working day)	-		-	-	47,541	-	-	24,769	-	-	25,713	
9993M	Attrition Savings	(3.49)		(0.29)	(3.78)	(353,021)	0.06	(3.72)	(361,739)	-	(3.72)	(375,618)	
9994M	MCCP Offset			-	-	1,840	-	-	1,913	-	-	1,987	
TOTAL		65.51	\$ 5,981,459	(0.29)	66.22	\$ 6,204,348	0.06	66.28	\$ 6,448,901	-	66.28	\$ 6,697,992	

Description of Change:

FY 20-21/FY 21-22 COLAs
 Salary Savings Adjustments (STEPM, 9991M, 9993M, 9994M)
 Position changes (see #1 below)

TOTAL CHANGE:

Change Amount	% Change	Change Amount	% Change
\$ 240,034		\$ 245,814	
(32,562)		(13,918)	
4,519		3,277	
\$ 211,991	3.42%	\$ 235,173	3.65%

1 Position changes:

Classification Description of Change
 1406 Senior Clerk Position Substitution from 1446 effective January 2020
 7205 Chief Engineer Position Substitution submitted January 2020, status uncertain
 Total Position Changes

FY 20-21 Change		FY 21-22 Change	
FTE	Salary	FTE	Salary
-	(11,363)	-	(14,842)
-	15,882	-	18,118
-	4,519	-	3,277

Schedule A-2**TITLE: SALARIES****ACCOUNT: 501010 Temporary Salaries**

Description	FY 2019-20 Hours	FY 2020-21 Hours	FY 2021-22 Hours	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
4119 Performing Arts Center Aide	80	80	80		\$ 3,723	\$ 3,853	\$ 3,988
7334 Stationary Engineer	1,920	1,920	1,920		91,138	\$ 94,328	\$ 97,629
7377 Stage Electrician	3,618	3,618	3,618		187,237	\$ 193,790	\$ 200,573
8207 Building & Grounds Patrol Officer	6,000	6,000	6,000		173,853	\$ 179,938	\$ 186,236
0923 Manager II (F&B RFP)	-	-	-		-	-	-
TOTAL	11,618	11,618	11,618	\$ 412,367	\$ 455,951	\$ 471,909	\$ 488,426
FTE	4.39	4.39	4.39				
Description of Change from Current Year:						Change Amt.	Change Amt.
FY 20-21 and 21-22 COLAs						\$ 12,131	\$ 14,694
Net change Temporary Salaries hours						(28,757)	(19,484)
TOTAL CHANGE:						\$ (16,626)	\$ (4,790)
Change Percentage:						3.50%	3.50%

Schedule A-3**TITLE: SALARIES****ACCOUNT: 509010 Premium Pay**

Description	FY 2019-20 Hours	FY 2020-21 Hours	FY 2021-22 Hours	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
Shift Differential: Work hours between 5:00pm and 7:00am.							
7334 Stationary Engineer (8.5%)	8,000	8,000	8,000		\$ 31,240	\$ 32,280	\$ 33,410
7334 Stationary Engineer (10%)	230	230	230		1,057	1,092	\$ 1,130
8207 Bldg. & Grounds Patrol Off. (8%)	19,950	19,950	19,950		54,412	56,224	\$ 58,192
8207 Bldg. & Grounds Patrol Off. (10%)	8,400	8,400	8,400		28,638	29,592	\$ 30,628
8211 Supv. Bldg. & Grds. Patrol Off. (8%)	2,250	2,250	2,250		6,598	6,818	\$ 7,057
Lead Pay Premium:							\$ -
7377 Stage Electrician	45 days	45 days	45 days		450	450	\$ 466
7345 Electrician	261 days	261 days	261 days		2,610	0	\$ -
Stand-By Premium:							\$ -
7334 Stationary Engineer	64	64	64		464	464	\$ 480
Longevity Pay: 10+ years of City service (SEIU employees).							\$ -
Various Classifications (20 positions)	27,040	29,120	29,120		8,736	8,736	\$ 9,042
TOTAL				\$ 105,452	\$ 134,205	\$ 135,656	\$ 140,404
Description of Change from Current Year:						Change Amt.	Change Amt.
FY 20-21 and 21-22 COLAs						\$ 3,400	\$ 4,061
Net change in FTE						(2,610)	-
TOTAL CHANGE:						\$ 790	\$ 4,061

Schedule A-4**TITLE: SALARIES****ACCOUNT: 511010 Overtime**

Description	FY 2019-20	FY 2020-21	FY 2021-22	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
	Hours	Hours	Hours	Actual	Budget	Budget	Estimate
1404 Clerk	16	16	16		\$ 701	\$ 724	749
7120 Bldg. & Grounds Supt.	20	20	20		2,007	2,074	2,147
7205 Chief Engineer	40	40	40		3,496	3,612	3,738
7333 Apprentice Stat. Engineer	24	24	24		1,571	1,623	1,680
7334 Stationary Engineer	800	875	875		55,128	62,304	64,485
" Stat. Engineer (w/8.5% Shift)	140	140	140		10,468	10,817	11,196
7335 Sr. Stat. Engineer	150	150	150		11,715	12,105	12,529
" Sr. Stat. Eng. (w/8.5% Shift)	40	40	40		3,390	3,503	3,626
7345 Electrician	10	-	-		789	-	-
7346 Painter	10	10	10		646	668	691
7377 Stage Electrician	40	32	32		2,404	2,484	2,571
" Stage Electrician - Extended work week	64	128	128		9,617	9,937	10,285
8207 Building & Grounds Patrol Officer	400	550	550		20,456	29,063	30,081
" Bldg. & Grds. Patrol Officer - Avg. 9% Shift	170	270	270		9,478	15,555	16,100
8211 Supv. Bldg. & Grds. Pat. - 8% Shift	40	40	40		2,375	2,454	2,540
Various - Longevity Pay	220	220	220		66	66	68
TOTAL	2,184	2,555	2,555	\$ 257,334	\$ 163,952	\$ 156,990	\$ 162,485

Description of Change from Current Year:

FY 20-21 and 21-22 COLAs

Net change in hours

TOTAL CHANGE:**Change Percentage:****Change Amt.**

\$ 5,738.32

(12,700)

\$ (6,962)**-4.25%****Change Amt.**

\$ 5,495

-

\$ 5,495**3.50%****Schedule A-5****TITLE: SALARIES****ACCOUNT: 501070 Holiday Pay**

Description	FY 2019-20	FY 2020-21	FY 2021-22	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
	Hours	Hours	Hours	Actual	Budget	Budget	Estimate
7334 Stationary Engineer	160	160	160		\$ 11,000	\$ 11,330	11330
" Stat. Engineer (w/8.5% Shift)	124	124	124		9,595	9,883	9883.34955
7335 Sr. Stationary Engineer	32	32	32		2,586	2,664	2664.05895
7377 Stage Electrician	48	24	24		1,866	1,922	1922.08815
8207 Building & Grounds Patrol Officer	540	540	540		28,300	29,149	29149
8207 Bldg. & Grds. Patrol Officer - 8% Shift	440	440	440		25,395	26,157	26156.85
8207 Bldg. & Grds. Patrol Officer - 10% Shift	176	176	176		10,249	10,556	10556.0271
8211 Supv. Bldg. & Grds. Pat. - 8% Shift	32	64	64		3,933	4,051	4050.99
Various - Longevity Pay	600	600	600		186	192	191.889
TOTAL	2,152	2,160	2,160	\$ 80,817	\$ 93,111	\$ 95,904	\$ 95,904

Description of Change from Current Year:

FY 20-21 and 21-22 COLAs

Net change in hours

TOTAL CHANGE:**Change Percentage:****Change Amt.**

\$ 2,793

-

\$ 2,793**3.00%****Change Amt.**

\$ -

-

\$ -**0.00%**

Schedule B**TITLE: MANDATORY FRINGE BENEFITS****ACCOUNT: 5130 Mandatory Fringe Benefits**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
013 Retirement				
513010 Retirement-City Contribution	\$ 1,052,460	\$ 1,293,760	\$ 1,469,477	\$ 1,428,952
Sub-Total 013 Retirement	\$ 1,052,460	\$ 1,293,760	\$ 1,469,477	\$ 1,428,952
014 Social Security				
514010 Social Security (6.2%)	\$ 379,986	\$ 431,379	\$ 445,152	\$ 460,154
514020 Social Security - Medical (1.45%)	90,558	102,307	105,833	109,422
Sub-Total 014 Social Security	\$ 470,544	\$ 533,686	\$ 550,985	\$ 569,576
015 Health Service				
515010 Health Service - City Matching	\$ 239,413	\$ 251,610	\$ 264,105	\$ 279,465
515020 Health Service - Retiree Care	36,754	38,925	42,033	47,391
515030 Health Service - Retiree City Match	20,594	26,914	27,176	24,231
515510 Health Service - Admin. Cost	18,087	19,144	19,699	19,699
515610 Health Service - Retiree Subsidy	388,149	418,398	552,598	587,412
515710 Health Service - Dependent Misc. Pick Up	660,151	659,984	692,977	733,182
515990 Health Service - Other	1,608			
Sub-Total 015 Health Service	\$ 1,364,756	\$ 1,414,975	\$ 1,598,588	\$ 1,691,380
016 Dental Coverage				
516010 Dental Coverage	\$ 78,006	\$ 83,598	\$ 83,685	\$ 85,378
Sub-Total 016 Dental Coverage	\$ 78,006	\$ 83,598	\$ 83,685	\$ 85,378
017 Unemployment Insurance				
517010 Unemployment Insurance	\$ 16,790	\$ 19,050	\$ 19,707	\$ 20,375
Sub-Total 017 Unemployment Insurance	\$ 16,790	\$ 19,050	\$ 19,707	\$ 20,375
019 Other Fringe Benefits				
519010 Fringe Adjustments				
519110 Flexible Benefit Package	26,282	13,532	14,331	15,163
519120 Long Term Disability Insurance	18,528	22,238	23,115	24,008
519990 Commuter Check	1,674			
Sub-Total 019 Other Fringe Benefits	\$ 46,484	\$ 35,770	\$ 37,446	\$ 39,171
TOTAL FRINGE BENEFITS	3,029,040	\$ 3,380,839	\$ 3,759,888	\$ 3,834,832
<i>Change amount from Prior Year</i>		\$ 351,799	\$ 379,049	\$ 74,944

Schedule C-1**Non-Personnel SERVICES****ACCOUNT: 52100 Travel**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
521010 Travel Costs paid to Employees	\$ -	\$ -	\$ -	\$ -
521020 Travel Costs paid to Vendors	-	-	-	\$ -
521030 Air Travel	3,786	3,108	3,108	\$ 3,390
521050 Non-Air Travel - Employees	9,560	8,060	7,960	\$ 8,840
TOTAL	\$ 13,346	\$ 11,168	\$ 11,068	\$ 12,230

Total Change from Current Year:	Change Amt. \$ (100)	% Change -0.90%
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2020-21	Activity	Destination	02103 Air Travel	02105 Non-Air	TOTAL TRAVEL
Various	ILEA-NCC	Bay Area	-	\$ 100	\$ 100
July 2020	IAVM Annual Nat'l. Conf.	Long Beach	\$ 500	\$ 3,000	3,500
Aug 2020	Leadership in Accessibility	Washington, DC	\$ 650	\$ 1,500	2,150
Feb 2021	IAVM/AVSS Safety/Security	TBD Midwest	1,000	1,100	2,100
Feb 2021	IAVM Region 7 conference	Phoenix?	\$ 600	\$ 2,300	2,900
Mar 2021	JCA Artifax Gathering	Bay Area	-	60	60
Jun 2021	Venue Mgmt. School	Tampa Bay, Florida			-
Sub-Total Travel			\$ 2,750	\$ 8,060	\$ 10,810
13% Carbon Surcharge on Air Travel			358	-	358
TOTAL FY 2018-19 TRAVEL			\$ 3,108	\$ 8,060	\$ 11,168

2019-20	Activity	Destination	02103 Air Travel	02105 Non-Air	TOTAL TRAVEL
Various	ILEA-NCC	Bay Area	-	\$ 100	\$ 100
Aug 3-5, 2021	IAVM Annual Nat'l. Conf.	Atlanta, GA	\$ 800	\$ 3,000	3,800
August 2021	Leadership in Accessibility	Washington, DC	\$ 700	\$ 1,600	2,300
Feb 2022	IAVM/AVSS Safety/Security	TBD Midwest	550	1,100	1,650
Feb 2022	IAVM Region 7 conference	TBD West	\$ 400	\$ 1,100	1,500
Mar 2022	JCA Artifax Gathering	Bay Area	-	90	90
Jun 2022	Venue Mgmt. School	Tampa Bay, Florida	550	2,400	2,950
Sub-Total Travel			\$ 3,000	\$ 9,390	\$ 12,390
13% Carbon Surcharge on Air Travel			390	-	390
TOTAL FY 2019-20 TRAVEL			\$ 3,390	\$ 9,390	\$ 12,780

Schedule C-2**Non-Personnel SERVICES****ACCOUNT: 52200 Training**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
522000 Training				
Engineering - Annual Certificate Training	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000
Engineering - Other Training	2,600	2,600	2,600	2,600
IAVM Registrations/Venue Mgmt. Training	5,879	6,420	9,825	8,040
Security Trainings			2,500	2,500
Administrative/IT/City Training	1,500	1,500	1,500	1,500
TOTAL	\$ 10,979	\$ 11,520	\$ 17,425	\$ 15,640

Total Change from Current Year:	Change Amt. \$ 5,905	% Change 51.26%
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Schedule C-3**Non-Personnel SERVICES****ACCOUNT: 52300 Auto Mileage**

FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
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Description	Actual	Budget	Page 12	
			Budget	Estimate
523010 Auto Mileage	\$ 100	\$ 100	\$ 100	\$ 100
TOTAL	\$ 100	\$ 100	\$ 100	\$ 100
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ -	0.00%	

Schedule C-4**Non-Personnel SERVICES****ACCOUNT: 52400 Membership Dues**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
524010 Membership Dues				
International Association of Assembly Managers	\$ 1,500	\$ 3,105	\$ 3,105	\$ 3,105
National Fire Protection Agency	175	175	175	175
Association of Facilities Engineering	-	-	-	-
S.F. Travel Association	-	-	-	-
Int'l. Live Events Assoc.	400	365	365	365
Other	150	150	150	150
TOTAL	\$ 2,225	\$ 3,795	\$ 3,795	\$ 3,795
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ -	0.00%	

Schedule C-5**Non-Personnel SERVICES****ACCOUNT: 52700 Systems Consulting Services**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
527610 Systems Consulting Services (JCA-ARTIFAX)	\$ 9,967	\$ 13,500	\$ 14,000	\$ 14,000
" Meadow Website Maintenance and Hosting	6,550	8,000	8,000	8,000
527990 Other Professional Services (Language Access Ordinance)		6,750	6,750	6,750
TOTAL	\$ 16,517	\$ 28,250	\$ 28,750	\$ 28,750
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 500	1.77%	

Schedule C-6**Non-Personnel SERVICES****ACCOUNT: 52800 Building Maintenance Services**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
528010 Scavenger Service	\$ 210,422	\$ 310,000	\$ 310,000	\$ 310,000
528030 Pest Control	24,531	37,700	38,825	38,825
528050 Grounds Maintenance	14,202	-	-	-
528910 Elevator Service	194,218	225,096	228,460	228,460
528990 Other Building Maintenance Services	227,881	262,905	761,700	1,042,187
TOTAL	\$ 671,254	\$ 835,701	\$ 1,338,985	\$ 1,619,472
<u>Description of Change from Current Year:</u>		<u>Change Amt.</u>	<u>% Change</u>	
528010 Scavenger Service		\$ -		
528030 Pest Control		1,125		
528910 Elevator Service		3,364		
528990 Other Building Maintenance Services		498,795		
TOTAL CHANGE:		\$ 503,284	60.22%	

Schedule C-7**Non-Personnel SERVICES****ACCOUNT: 52900 Equipment Maintenance Services**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
529110 Data/Word Processing Maintenance				
Eaton and Associates	\$ 6,410	\$ 15,000	\$ 15,000	\$ 15,000
Sub-Total 529110	\$ 6,410	\$ 15,000	\$ 15,000	\$ 15,000
529990 Other Equipment Maintenance				
Office Equipment Maintenance	\$ -	\$ -	\$ -	\$ -
Opera House Stage Equipment Maintenance	-	4,000	4,000	4,000
Herbst Theatre Stage Equipment Maintenance	-	3,500	3,500	4,000
Davies Hall Stage Equipment Maintenance	-	7,000	7,000	7,000
VB-Wilsey Stage Equipment Maintenance	-	3,500	3,500	3,500
Other Equipment Maintenance	1,915	10,000	10,000	10,000
Sub-Total 529990	\$ 1,915	\$ 28,000	\$ 28,000	\$ 28,500
TOTAL	\$ 8,325	\$ 43,000	\$ 43,000	\$ 43,500
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ -	0.00%	

Schedule C-8**Non-Personnel SERVICES****ACCOUNT: 53100 Equipment Lease/Rent**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
531350 Reproduction Copier	\$ 9,368	\$ 11,000	\$ 11,000	\$ 11,000
531990 * Other Equipment Rental	1,239	4,725	4,725	4,725
TOTAL	\$ 10,607	\$ 15,725	\$ 15,725	\$ 15,725
* 531990 Other Equipment Rental Description				
Tap Water Dispenser Rentals	\$ -	\$ 1,725	\$ 1,725	\$ 1,725
Postage Meter Rental	-	2,000	2,000	2,000
Other Equipment Rental	-	1,000	1,000	1,000
Total 03199	\$ 1,239	\$ 4,725	\$ 4,725	\$ 4,725
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		-	0.00%	

Schedule C-9**Non-Personnel SERVICES****ACCOUNT: 53500 Other Current Expenses**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
535000 Other Current Expenses Budget (WW1 Armistice Program)	\$ -	\$ -	\$ -	\$ -
535110 Cleaning of Laundry (Engineering Uniforms)	3,891	3,500	3,600	3,600
535210 Freight/Delivery	50	200	200	200
535310 Graphics/Photography	-	2,500	2,500	2,500
535520 Printing	1,341	4,000	4,000	4,000
535610 Postage	2,586	4,000	4,000	4,000
535710 Subscriptions	260	260	260	260
535930 Bank Service Fee	64	500	500	500
535990 Other Current Expenses	8,467	1,080	1,080	1,080
Sub-Total	\$ 16,659	\$ 16,040	\$ 16,140	\$ 16,140
535960 Software Licensing Fees				
Annual Licensing Fees	9,435	13,750	14,250	14,250
One-Time Licensing Fees (Artifax - 3 licenses)	-	-	-	-
Sub-Total 535960 Software Licensing Fees	\$ 9,435	\$ 13,750	\$ 14,250	\$ 14,250
TOTAL	\$ 26,094	\$ 29,790	\$ 30,390	\$ 30,390

Description of Change from Current Year:

Change Amt.
600
% Change
2.01%

Schedule C-10**Non-Personnel SERVICES****ACCOUNT: 55200 Taxes**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
552110 Taxes (Civic Center Community Benefit District assessments)				
Opera House/Veterans Building Assessment	\$ 43,638	\$ 110,104	\$ 115,609	\$ 121,390
Davies Symphony Hall/Zellerbach Rehearsal Hall Assessment	22,232	54,983	57,732	60,619
Sub-Total 05211	\$ 65,870	\$ 165,087	\$ 173,341	\$ 182,008
552210 Fees, Licenses, and Permits				
DSH/VB Hazardous Materials Registration - DPH-HMUPA	\$ -	\$ 4,100	\$ 4,100	\$ 4,100
Public Assembly Permits - SFFD 6 x \$600	-	3,600	3,600	3,600
DSH "UST"/"AST" License/Permit Fees - Tax Collector/SFFD/State	-	800	800	800
VB "AST" License/Permit Fee - Tax Collector	-	400	400	400
OH/VB Generator Permits - BAAQM (bi-annual 12/1 odd years)	-	1,600	-	-
DSH Generator Permits - BAAQM (bi-annual 4/1 odd years)	-	-	850	850
Elevator Permits - Dept. of Ind. Relations (bi-annual)	-	7,500	7,500	7,500
VB Green Room Health Permit	-	1,450	1,450	1,450
Boiler Inspection/Certification (in 02899 eff. FY 2017-18)	-	-	-	-
ZRH - Entertainment Permit	-	1,900	1,900	1,900
VB 4th Floor - Entertainment Permit	-	1,900	1,900	1,900
SFMTA Curb Zones (bi-annual)	-	2,950	3,800	3,800
Other	-	500	500	500
Sub-Total 05221	\$ 10,400	\$ 26,700	\$ 26,800	\$ 26,800
TOTAL	\$ 76,270	\$ 191,787	\$ 200,141	\$ 208,808

Change Amt.
\$ 8,354
% Change
4.36%

Total Change from Current Year:

Schedule D-1**TITLE: MATERIALS AND SUPPLIES****ACCOUNT: 5400 Materials and Supplies**

Description		FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
001	Building & Grounds Supplies - General		\$ 49,328	\$ 46,157	\$ 46,157
002	Building & Grounds Supplies - Davies Hall/Zell. Reh. Hall		54,000	55,000	55,000
003	Building & Grounds Supplies - Opera House/Veterans Bldg.		88,000	88,000	88,000
004	Davies Symphony Hall Stage Supplies		17,500	17,500	17,500
005	Herbst Theatre Stage Supplies		16,000	16,000	16,000
006	Opera House Stage Supplies		8,500	8,500	8,500
007	(Number not used)		-	-	-
008	Security Supplies and Uniforms		25,000	35,000	35,000
009	Office/Administrative Supplies		15,000	15,000	15,000
010	Data Processing Supplies		20,000	20,000	20,000
011	Veterans Building - Wilsey Center Stage Supplies		7,500	7,500	7,500
TOTAL		\$ 249,274	\$ 300,828	\$ 308,657	\$ 308,657

Change Amt.

Total Change from Current Year:

\$ 7,829 2.60%**Schedule E****TITLE: CAPITAL OUTLAY****ACCOUNT: 5600 Equipment Purchase**

Description		FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
560000	Equipment	\$ -	\$ -	\$ -	\$ -
TOTAL		\$ -	\$ -	\$ -	\$ -

Change Amt.

Total Change from Current Year:

\$ - #DIV/0!

Schedule F**TITLE: SERVICES OF OTHER DEPARTMENTS****ACCOUNT: 58100 Services of Other Departments**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
581210 DTIS - ISD Services-Infrastructure	\$ 133,545	\$ 138,532	\$ 142,238	\$ 142,238
581270 City Attorney Services	41,685	100,000	100,000	100,000
581325 DTIS Enterprise Agreement	3,337	3,469	3,469	3,469
581360 DTIS - Telephone Services	33,887	40,672	42,033	42,033
581410 GSA - Facilities Maintenance Services	3,528,778 ¹	3,625,454	3,636,856	3,636,856
581450 HR - Management Training	1,100	1,080	19,855	19,855
581460 HR - Workers Compensation	38,740	45,619	46,892	46,892
581570 CHS - Medical Service (OSH Training)	18,305	20,290	20,856	20,856
581580 CHS - Toxic Waste & Haz. Mat. Services	2,831	7,980	7,980	7,980
581820 Purchasing Dept. - Reproduction Services	889	8,500	8,500	8,500
581880 Recreation & Park - Gardener Services	142,489	180,932	187,264	187,264
581051 PUC - Light, Heat and Power	865,991	838,459	882,083	882,083
581063 PUC - Sewer Service	99,824	122,200	131,121	131,121
581064 PUC - Water	90,501	111,000	119,103	119,103
TOTAL	\$ 5,001,902	\$ 5,244,187	\$ 5,348,250	\$ 5,348,250
		<u>Change Amt.</u>	<u>% Change</u>	
		\$ 104,063	1.98%	

Centrally Loaded Citywide Work Orders: Work Order line items highlighted above are loaded centrally by the Mayor's Office in the Mayor's budget phase. Departments will be held harmless for the changes in these work orders as they relate to employee wage and benefit cost increases at the performing departments.

- ¹ **Facilities Maintenance Services Work Order:** Per Mayor's FY 2009-10 Budget, War Memorial custodial personnel and services transferred to Real Estate Division of the City Administrator's Office effective 7/1/09, as part of Mayor's "Facilities Management Consolidation" plan. All custodial salaries, fringe benefits, and other expenditures removed from War Memorial FY 2009-10 budget, and Work Order from War Memorial to General Services Administration ("GSA") added to War Memorial FY 2009-10 budget in sub-object 081FM.

Schedule GTITLE: FACILITIES MAINTENANCEACCOUNT: 5610 Facilities Maintenance - AAP

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
AAP - FWM06F0000FM Routine Facilities Maintenance				
Annual Projects:				
1. DPW-BBR/Other: Routine/emergency maintenance and repair	\$ 198,252	\$ 175,315	\$ 216,631	\$ 229,263
2. All Buildings: HVAC Repairs/Upgrades	40,000	50,000	75,000	100,000
3. DPW-BBR: Painting	20,000	10,000	20,000	20,000
4. DPW-BBR: Lock Shop - Monthly/emergency services	5,000	5,000	5,000	5,000
5. DPW-BCM: Haz/Mat services	10,000	10,000	10,000	10,000
6. Port/Other: Maintenance of roll-up doors/fire doors/pit elevators	30,000	20,000	20,000	20,000
7. Rec-Park/DPW-Urban Forestry: Tree pruning	-	0	25,000	25,000
8. OH: Stage rigging/dimmer maintenance and repair	8,000	8,000	8,000	8,000
9. OH: Stage Batten replacement	15,000	25,000	25,000	25,000
10. HT: Stage systems maintenance and repair	8,000	8,000	8,000	8,000
11. DSH: Stage systems maintenance and repair	5,000	5,000	5,000	5,000
12. VB 4th Floor: Stage systems maintenance and repair	-	5,000	5,000	5,000
13. OH/DSH/HT: Seating/carpet/furnishings repairs	5,000	5,000	5,000	5,000
14. All buildings: Other One-time Projects	130,000	100,000	125,000	115,000
Sub-Total Annual Projects:	\$ 501,252	\$ 426,315	\$ 552,631	\$ 580,263
Mayor's Reduction	-	-	-	-
TOTAL FACILITIES MAINTENANCE - AAP	\$ 501,252	\$ 426,315	\$ 552,631	\$ 580,263

Schedule H**TITLE: CAPITAL PROJECTS****ACCOUNT: 58401 Capital Renewal Projects - ACP**

Description		FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
1.	10015536 Opera House Elevator Modernization FY16-17 Houghton elevator electrical modernization; FY17-18 US elevator full modernization.	\$ -	\$ -	\$ -	\$ -
2.	10015536 Opera House Stage Circuits Install 2 - 400 Amp Circuits to meet current stage grid electrical requirements.	\$ -	\$ -	\$ -	\$ -
3.	10015536 Opera House: Replace Low Flow Toilet Fixtures Replace remaining 20 high-flow toilets with low-flow toilets.	\$ -	\$ -	\$ -	\$ -
4.	10015495 Davies Symphony Hall: Elevator Modernization FY 2018-19 is balance required for elevators #1-2-3; bid to be issued 7/23/18; construction 1/19.	\$ 350,000	\$ 400,000	\$ 2,200,000	\$ -
5.	10031057 Davies Symphony Hall Emergency Transfer Switch Replace two emergency transfer switches	\$ -	\$ -	\$ -	\$ -
6.	10031059 Opera House: Roof Replacement Replace metal roofing from coping at top parapet down to coping at lower parapet; replace built-up roof at Annex building. Includes Phase 1 Planning (\$100,000) and Phase 2 Construction (\$4,500,000).	\$ 400,000	\$ -	\$ 4,200,000	\$ 4,400,000
7.	10031058 Opera House Replace Lower Lounge Floor Replace wood floor in bar and dining areas. <i>\$200,000 disapproved by CPC for FY18-19</i>	\$ -	\$ -	\$ -	\$ -
8.	10031060 Opera House: Taxi Ramp Roof Replacement Replace flat roof including waterproof membrane.	\$ 200,000	\$ -	\$ -	\$ -
9.	New Davies Symphony Hall HVAC Upgrade Phases 1 of 2 of 5 phases. Replace remaining pneumatic control system with DDC. <i>\$260,000 disapproved by CPC for FY19-20</i>	\$ -	\$ -	\$ -	\$ -
10.	New Opera House Ballet Studio ADA Upgrade and Floor Modify entries for ADA compliance and replace rehearsal floor. <i>\$250,000 disapproved by CPC for FY19-20</i>	\$ -	\$ 250,000		
12.	New Henry Moore Sculpture Conservation Treatment Planning consultation for landscaping renovation. <i>\$95,000 disapproved by CPC for FY19-20</i>	\$ -	\$ -	\$ -	\$ -
TOTAL CAPITAL PROJECTS - ACP		\$ 950,000	\$ 650,000	\$ 6,400,000	\$ 4,400,000

Schedule I

TITLE: CAPITAL PROJECTS **ACCOUNT: 56000 Capital Equipment - ACP**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
1. Meyer Sound Monitor Loudspeaker (6) New Herbst theatre rental equipment. Monitor rental of \$50.00 generating \$10,000 earned revenue per year.	\$ -	\$ -	\$ -	\$ -
2. HD Projector (1) New Herbst Theatre rental equipment. Projector rental of \$350.00 generating \$17,500 earned revenue per year.	\$ -	\$ -	\$ -	\$ -
TOTAL CAPITAL EQUIPMENT PURCHASE - ACP	\$ -	\$ -	\$ -	\$ -

Schedule J

FUND: GIFT FUND/GRANT EXPENDITURES **OBJECT:** Varies

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
1. WMPHER15 Herbst Foundation Grant Expenditure	\$ 400,000	\$ -	\$ -	\$ -
Expenditure of FY 2016-17 Herbst Foundation Grant payment (see Schedule REV-4 on page 5): War Memorial revenue transfer to City's General Fund to reimburse City's General Fund for advancing \$1,200,000 in Herbst Foundation grant payments in FY 2015-16, representing Herbst Foundation grant payments of \$400,000 in each of FYs 2016-17, 2017-18 and 2018-19.				
TOTAL GRANT EXPENDITURES:	<u>\$ 400,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

- * Total Herbst Foundation Grant of \$2,000,000 for improvements as part of Veterans Building Seismic Upgrade & Improvements Project to be paid in 5 annual installments of \$400,000 commencing August 2015. FY 2015-16 recognizes as Private Grant revenue the first two payments of \$400,000 to be made in each of 8/15 and 8/16 for a total of \$800,000 (see Schedule REV-4 on page 5). Because the full \$2,000,000 Herbst Foundation Grant must be expended in FY 2015-16, the City's General Fund will advance the \$1,200,000 balance of the Grant in FY 2015-16 by direct General Fund transfer to DPW. Thus, the final three Herbst Foundation payments to War Memorial of \$400,000 in each of 8/17, 8/18, and 8/19 will be transferred back to City's General Fund reimbursing the \$1,200,000 advance in FY 2015-16.

Schedule K

TITLE: DEBT SERVICE **ACCOUNT: 570000 Debt Service**

Description	FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
570000 Veterans Building Seismic Upgrade and Improvements Project				
Debt Service	\$ 9,279,585	\$ 9,285,000	\$ 9,462,785	\$ 9,462,785
TOTAL DEBT SERVICE	\$ 9,279,585	\$ 9,285,000	\$ 9,462,785	\$ 9,462,785

Effective with FY 2014-15, and continuing through FY 2044-45 (30 years), War Memorial's budget will include Debt Service costs of the Certificates of Participation (COPs) issued by the City to fund the Veterans Building Seismic Upgrade and Improvements Project. Effective with FY 2016-17, Debt Service will be budgeted as a direct expenditure by War Memorial funded by the General Fund (1G AGF AAA).