February 1, 2022

Members of the Board of Trustees San Francisco War Memorial & Performing Arts Center 401 Van Ness Avenue San Francisco, California

Dear Trustees:

In 2018 Global Gourmet Catering (GGC) assumed the role of exclusive caterer for the San Francisco War Memorial and Performing Arts Center. It has been a wonderful and challenging experience and we are grateful for the support of the War Memorial Board of Trustees and War Memorial staff, as well as the Ballet, Opera, and Symphony, and our great patrons.

The Original Term of the Agreement began August 1, 2018 and will expire July 31, 2023. The Agreement grants the War Memorial the option to extend GGC's service for an additional 5-years. To exercise the extension, by February 2022 GGC must submit to the War Memorial written notice of its desire to extend, which is 18-months prior to the expiration of the Original Term.

Under normal circumstances, GGC would at this time request an extension to the Original Term per the provisions in the Agreement. However, due to the financial uncertainty created by the 18-month suspension of service due to Covid-19 (March 2020 through August 2021), rather than requesting to exercise the 5-year extension, GGC is respectfully requesting to extend the Original Term of the Agreement by an equal 18-months.

Extending the Original Term to January 31, 2025, will allow GGC to recuperate revenue lost due to the closures. It will also afford GGC and the War Memorial an opportunity to form a clearer understanding of the conditions of operating performance and event venues post-pandemic, which will better enable both parties to "...reach agreement on what is required to meet the then current service requirements...," as stipulated in Section 2.3.b. of the Agreement.

We respectfully submit this request and appreciate your consideration.

Sincerely,

Garo Eldemir
Director of Concessions - GGC

Laura Lyons U President and CEO - GGC

Alejandro Salinas Director of Operations - GGC

Elaine Burrell

Director, Sales and Production - GGC