

San Francisco War Memorial & Performing Arts Center

*BUDGET PRESENTATION
FY 2023-24 / FY 2024-25
February 9, 2023*

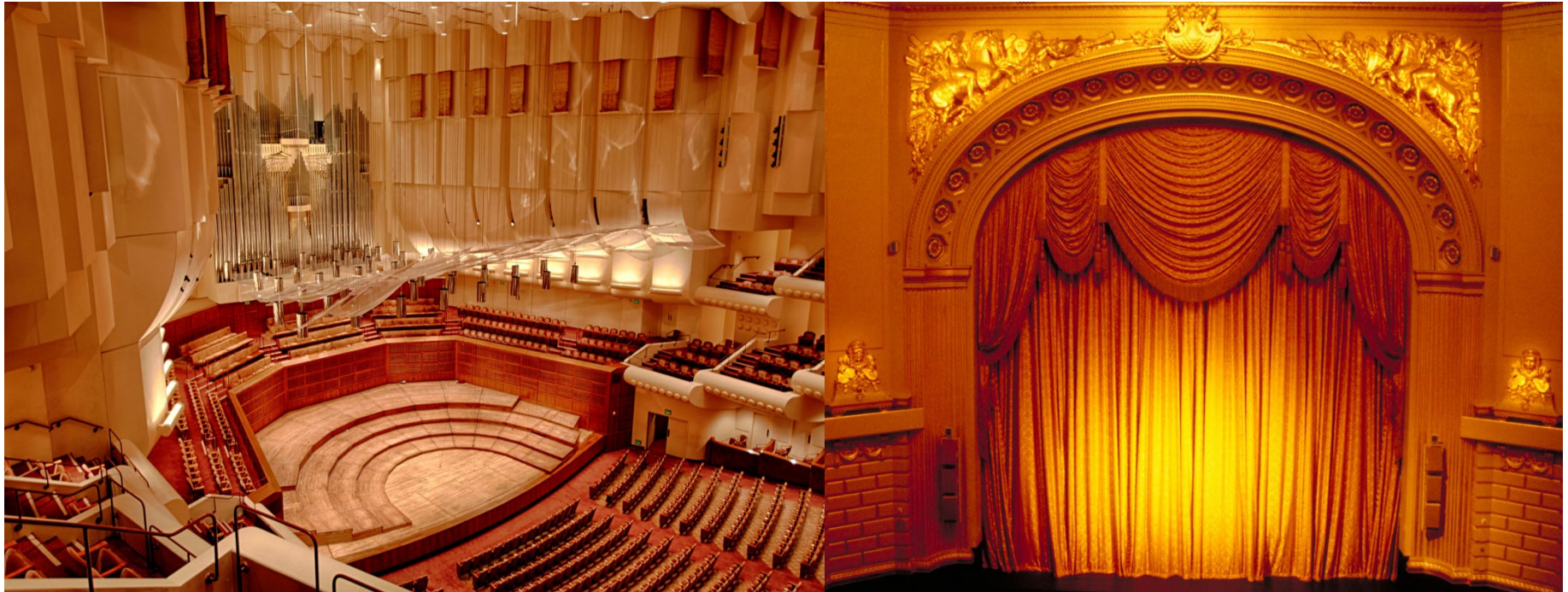
MISSION

The *San Francisco War Memorial & Performing Arts Center* manages, maintains and operates safe, accessible, world-class venues to promote cultural, educational, and entertainment opportunities in a cost-effective manner for enjoyment by the public, while best serving the purposes and beneficiaries of the War Memorial Trust.



STAFF RACIAL EQUITY STATEMENT

The *San Francisco War Memorial & Performing Arts Center* serves as a unique public gathering space to be used and enjoyed by all. The War Memorial is proud to employ a culturally and racially diverse staff. Cultural sensitivity and respect for others are core values of the department. We are committed to creating programs and policies to support each staff member in achieving their fullest potential.

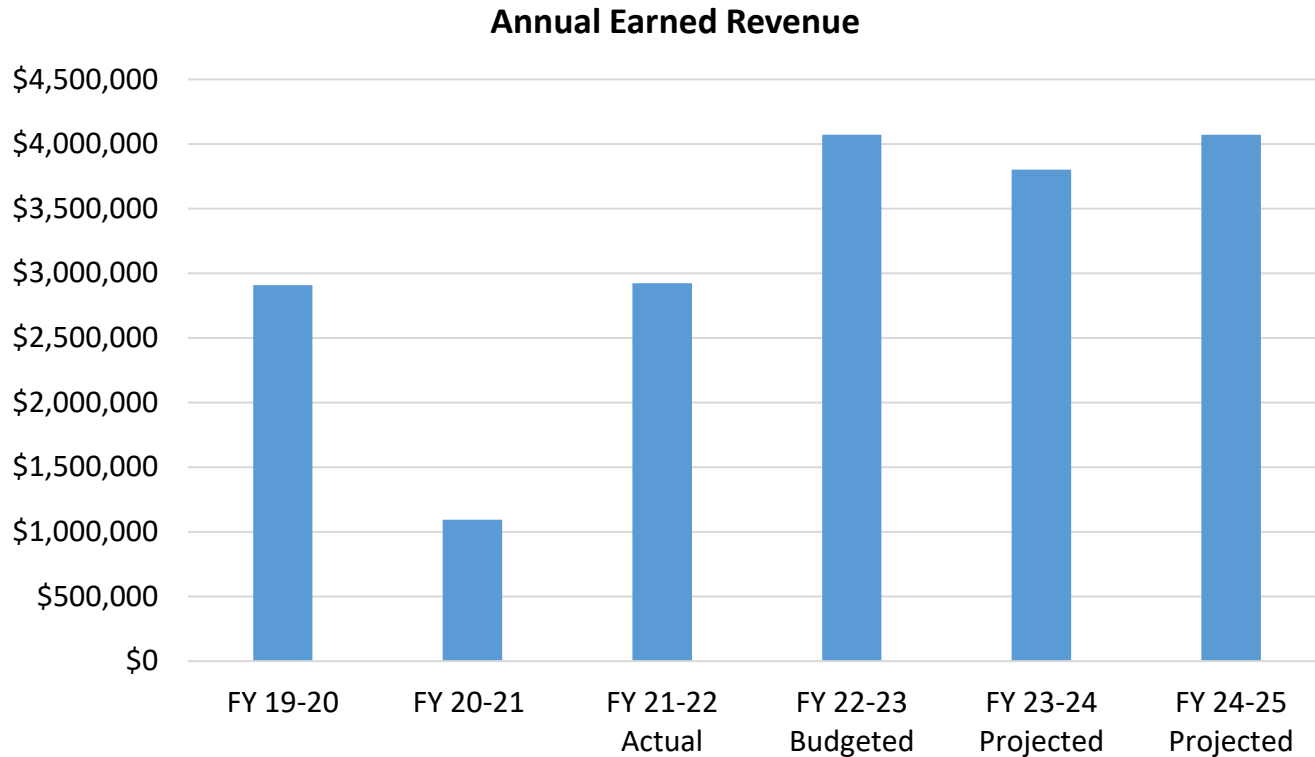


Projected Performance and Event Activity

VENUE	FY 2023-24 Target	FY 2024-25 Target
War Memorial Opera House	167	169
Davies Symphony Hall	218	215
Herbst Theatre	193	202
The Green Room	146	177
Zellerbach Rehearsal Hall	10	10
Wilsey Center	62	68
TOTAL PERFORMANCES	796	841
Total Attendance	850,000	875,000

NOTE: Projected performance and event activity in this budget draft is based on historical data. Staff is revising projections to be included in the final budget based on a deeper analysis of future confirmed bookings and the likelihood of booking currently available dates.

EARNED REVENUE



NOTE: FY2019-20 through FY2021-22 reflect reduced revenue due to COVID-19 closures. Projections for FY2023-24 have been kept conservative. FY2024-25 is expected to return to average earned revenues based on projected activity levels.

Position Summary

POSITION SUMMARY	FY 2022-23	FY 2023-24	FY 2024-25
Permanent Salaries FTEs	65.12	65.00	66.00
Temporary Salaries FTEs	5.55	5.57	5.58
TOTAL FTEs	70.67	70.57	71.58

Position Changes

Positions		FY 2023-24	FY 2024-25
Attrition Adjustment for Salary Savings		(5.00)	(4.00)
Temporary Salaries Variance		3.02	3.05
TOTAL FTE CHANGE		(1.98)	(0.95)

Revenue Summary

SOURCES OF FUNDS	FY 2022-23	FY 2023-24	FY 2024-25
General Fund – Operating Support	\$13,923,435	\$15,185,171	\$15,388,714
General Fund – FM/CIP Support*	\$7,809,276	\$10,789,739	\$639,739
Earned Revenue (Rents/Concessions)	\$4,072,405	\$3,803,527	\$4,071,326
Interdepartmental Recovery (VB Rent)	\$273,987	\$273,987	\$273,987
War Memorial Fund Balance	\$966,937	\$759,620	\$771,507
TOTAL	\$27,046,040	\$30,812,044	\$21,145,273
Carryforwards**	\$1,462,056	-	-
TOTAL REVENUES	\$28,508,096	\$30,812,044	\$21,145,273

*FY 2023-24 Capital Request:

- | | | |
|----|---|--------------|
| 1. | Annual Facilities Maintenance | \$ 639,739 |
| 2. | Opera House Elevators Modernization | \$ 2,600,000 |
| 3. | Opera House Mansard Roof Replacement | \$ 7,000,000 |
| 4. | Herbst Theatre Sound System Replacement | \$ 550,000 |

TOTAL REQUEST \$10,789,739

*FY 2024-25 Capital Request:

- | | | |
|----|-------------------------------|-----------|
| 1. | Annual Facilities Maintenance | \$639,739 |
|----|-------------------------------|-----------|

TOTAL REQUEST \$639,739

Expenditure Summary

USES OF FUNDS	FY 2022-23	FY 2023-24	FY 2024-25
Salaries and Benefits	\$11,388,437	\$11,593,691	\$12,068,285
Non-Personnel Services*	\$1,078,150	\$1,165,920	\$1,173,193
Materials & Supplies	\$292,017	\$292,017	\$293,379
Services of Other Departments	\$6,478,160	\$6,970,678	\$6,970,678
TOTAL OPERATING BUDGET	\$19,236,764	\$20,022,306	\$20,505,534
Facilities Maintenance	\$609,276	\$639,739	\$639,739
Capital Projects	\$7,200,000	\$9,600,000	-
Capital Equipment	-	\$550,000	-
TOTAL EXPENDITURES	\$27,046,040	\$30,812,044	\$21,145,273

*Non-personnel Services FY2023-24:

1. Waste Management Services	\$ 240,000
2. Elevator Repair	\$ 290,000
3. Infrastructure Upgrades and Improvements	\$ 220,162
4. Maintenance and Consultation	\$ 206,077
5. Fees, Taxes, Permits, and Trainings	\$ 209,681
TOTAL	\$1,165,920

*Non-personnel Services FY2024-25:

1. Waste Management Services	\$ 240,000
2. Elevator Repair	\$ 295,000
3. Infrastructure Upgrades and Improvements	\$ 220,162
4. Maintenance and Consultation	\$ 207,764
5. Fees, Taxes, Permits, and Trainings	\$ 210,267
TOTAL	\$1,173,193

San Francisco War Memorial & Performing Arts Center

FY 2023-24 DEPARTMENTAL BUDGET PROPOSAL FY 2024-25 DEPARTMENTAL BUDGET ESTIMATE

PRESENTED TO WMBT - February 9, 2023

First Presentation to the War Memorial Board of Trustees: January 25, 2023

Second Presentation to the War Memorial Board of Trustees: February 9, 2023

Submitted to Mayor/Controller: February 21, 2023

Submitted to Board of Supervisors by Mayor: June 1, 2023

Approved by Board of Supervisors: July 28, 2023

REVISED: February 1, 2023

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

FY 2023-24 / FY 2024-25 BUDGET SUMMARY

ANNUAL BUDGET	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
<u>REVENUE</u>				
Total General Fund Revenue (Schedule REV-1)	\$ 14,181,554	\$ 21,732,711	\$ 25,974,910	\$ 16,028,453
Total Earned Revenue (Schedule REV-2)	\$ 2,922,647	\$ 4,072,405	\$ 3,803,527	\$ 4,071,326
Total Interdepartmental Recovery (Schedule REV-3)	\$ 258,466	\$ 273,987	\$ 273,987	\$ 273,987
Total Grant Revenue	\$ 2,295,174	\$ -	\$ -	\$ -
SUB-TOTAL ANNUAL REVENUE	\$ 19,657,841	\$ 26,079,103	\$ 30,052,424	\$ 20,373,766
Total Use of Fund Balance (Schedule REV-5)	\$ 750,000	\$ 966,937	\$ 759,620	\$ 771,507
TOTAL REVENUE	\$ 20,407,841	\$ 27,046,040	\$ 30,812,044	\$ 21,145,273
<u>EXPENDITURES</u>				
Total Operating Budget-AAA	\$ 16,055,814	\$ 19,236,764	\$ 20,572,305	\$ 20,505,534
Capital Budget				
AAP-Facilities Maintenance	\$ 361,346	\$ 609,276	\$ 639,739	\$ 639,739
ACP-Capital Improvement Projects	\$ -	\$ 7,200,000	\$ 9,600,000	\$ -
ACP-Capital Equipment Purchase	\$ -	\$ -	\$ -	\$ -
Total Capital Budget-AAP/ACP	\$ 361,346	\$ 7,809,276	\$ 10,239,739	\$ 639,739
Total Grants	\$ 2,295,174	\$ -	\$ -	\$ -
TOTAL EXPENDITURES	\$ 18,712,334	\$ 27,046,040	\$ 30,812,044	\$ 21,145,273
Sub-Total FY Surplus/(Deficit)	\$ 1,695,507	\$ (0)	\$ 0	\$ 0
Net AAA Carry-Forward Adjustments	731,099	\$1,238,184.15	-	-
Net AAP Carry-Forward Adjustments	\$5,625	\$223,871.85		
<u>TOTAL FY SURPLUS/(DEFICIT)</u>	\$ 2,426,606	\$ 1,238,184	\$ 0	\$ 0
Debt Service (General Fund Expense)	\$ 9,438,393	\$ 9,520,809	\$ 9,604,342	\$ 9,604,342

Schedule REV - 1
GENERAL FUND REVENUE

Account Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
493001 General Fund - AAA Operating-14670	\$ 13,601,291	\$ 13,923,435	\$ 15,185,171	\$ 15,388,714
493001 General Fund - AAP Facilites Mainenance-14680	580,263	609,276	639,739	\$ 639,739
493001 General Fund - ACP Capital Projects-14690	-	7,200,000	9,600,000	
493001 General Fund - ACP Capital Equipment Purchase	-	-	550,000	-
TOTAL GENERAL FUND REVENUE	\$ 14,181,554	\$ 21,732,711	\$ 25,974,910	\$ 16,028,453

Schedule REV - 2
EARNED REVENUE SUMMARY

Account Description	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25
	Actual	Budget	Budget	Estimate
435232 Employee Parking	\$ 42,053	\$ 46,518	\$ 46,518	\$ 48,844
435511 Opera House Rental	504,300	557,983	543,932	\$ 552,424
435512 Green Room Rental	91,221	281,495	287,351	\$ 363,579
435517 Opera House Office Rental - Ballet	30,046	28,267	28,267	\$ 29,963
435519 Opera House Office Rental - Opera	153,711	163,022	163,022	\$ 172,804
435521 Herbst Theatre Rental**	154,461	308,368	241,287	\$ 265,992
435531 Davies Symphony Hall Rental	505,121	651,287	664,772	\$ 648,070
435539 Davies Symphony Hall Office Rental	141,843	164,212	164,212	\$ 174,065
435540 Veterans Building Office Rental	287,788	410,656	410,656	\$ 435,296
435542 Veterans Building Event Rental (4th Floor)	173,355	174,123	163,158	\$ 173,740
435611 Opera House/Herbst Theatre Concessions	253,657	436,588	359,749	\$ 405,167
435612 Opera House/Herbst Theatre Program Concessions	1,095	6,636	5,468	\$ 6,158
435631 Davies Symphony Hall Concessions	103,372	251,374	207,132	\$ 233,282
435632 Davies Symphony Hall Program Concessions	15,123	5,098	4,201	\$ 4,731
462861 VB Occupancy Fees *	127,228	109,570	109,570	\$ 116,144
462891 Zellerbach Rehearsal Hall Rental	262,051	262,208	256,063	\$ 302,957
462899 Miscellaneous Service Charges	76,221	215,000	148,171	138,113
TOTAL EARNED REVENUE	\$ 2,922,647	\$ 4,072,405	\$ 3,803,527	\$ 4,071,326
<i>Change Amount from Prior Year</i>	\$ 1,827,806	\$ 1,149,758	\$ (268,878)	\$ 267,799
<i>Change Percentage from Prior Year</i>	62.54%	39.34%	-6.60%	7.04%

* New budget code 462861 instituted in FY21

** Herbst Theatre Rental is net of annual sums paid by War Memorial to American Legion War Memorial Commission:

FY2021-22	33,900
FY2022-23	45,600
FY2023-24	53,400
FY2024-25	53,400 (estimated)

Schedule REV - 3
INTERDEPARTMENTAL RECOVERY

Account Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
486030 Grants for the Arts	\$ 20,091	\$ 21,298	\$ 21,298	\$ 21,298
186100 OEWD - CBD Partial Recovery	-	-	-	-
486060 San Francisco Arts Commission	238,375	252,689	252,689	252,689
TOTAL INTERDEPARTMENTAL RECOVERY	\$ 258,466	\$ 273,987	\$ 273,987	\$ 273,987

Veterans Building Occupancy Fees: City Offices occupying office space in the Veterans Building pay Occupancy Fees (rent) to War Memorial in Expenditure object 086. Veterans Building Occupancy Fees are based on the following rate per square foot per year:

	<u>FY 2021-22</u>	<u>FY 2022-23</u>	<u>FY 2023-24</u>	<u>FY 2024-25</u>
Rate per square foot per year	\$ 17.32	\$ 18.36	\$ 18.36	\$ 19.46 (approx)

Schedule REV - 4
PRIVATE GRANTS

WAR MEMORIAL GIFT FUND

Account Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
SVOG	\$ 2,295,174	\$ -	\$ -	\$ -
TOTAL PRIVATE GRANTS	\$ 2,295,174	\$ -	\$ -	\$ -

Schedule REV - 5
WAR MEMORIAL FUND BALANCE

USE OF WAR MEMORIAL FUND BALANCE

Account Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
499999 Fund Balance to support AAA/AAP/ACP	\$ 750,000	\$ 966,937	\$ 759,620	\$ 771,507
TOTAL WAR MEMORIAL FUND BALANCE	\$ 750,000	\$ 966,937	\$ 759,620	\$ 771,507

Fund Balance History:

Fiscal Year	Ending Balance
FY2018-19	\$ 3,732,870
FY2019-20**	\$ 3,078,603
FY2020-21	\$ 1,915,796
FY2021-22	\$ 1,948,576

** NOTE: During the June 2020 Budget Rebalance process necessitated by COVID-19, the Mayor's Budget Office (MBO) approved WM appropriations of \$750k for FY2020-21 and \$750k for FY2021-22. MBO appropriated the remaining balance to the General Fund. Starting in FY2022-23, WM will have only the Fund Balance from FY2020-21 for possible appropriation.

SUMMARY EXPENDITURE BUDGET

Schedule	Account	Title	FY 2021-22 Actual	FY 2022-23 Budget	FY 2022-23 Change	FY 2023-24 Budget	FY 2024-25 Estimate
<u>OPERATING BUDGET - AAA</u>							
5010 Salaries							
A-0	501000	Permanent Salaries-Misc-Budget	\$ -				
A-1	501010	Permanent Salaries	5,497,962	6,943,350	203,263	7,146,613	7,600,809
A-2	505010	Temporary Salaries	786,621	381,958	-	381,958	383,427
A-3	509010	Premium Pay	116,518	153,945	0	153,945	153,945
A-4	511010	Overtime	301,108	254,732	(1)	254,731	254,732
No Page	510210	One-Time Payments (Staff that leave)	91,625				
A-5	501070	Holiday Pay	80,047	102,799	(0)	102,799	102,799
SUB-TOTAL PERSONAL SERVICES			\$ 6,873,879	\$ 7,836,784	\$ 203,262	\$ 8,040,046	\$ 8,495,712
5130 Mandatory Fringe Benefits							
B	Varies	Fringe Benefits	\$ 3,218,742	\$ 3,551,653	1,992	\$ 3,553,645	\$ 3,572,573
SUB-TOTAL MANDATORY FRINGE BENEFITS			\$ 3,218,742	\$ 3,551,653	\$ 1,992	\$ 3,553,645	\$ 3,572,573
Non-Personnel Services							
C-1	52100	Travel	\$ 287	\$ 21,000	\$ -	\$ 21,000	\$ 21,000
C-2	52200	Training	75	37,978	1,139	39,117	39,117
C-3	52300	Auto Mileage	250	-	-	-	-
C-4	52400	Membership Dues	175	3,909	266	4,175	4,175
C-5	52700	Systems Consulting Services	54,657	23,953	209	24,162	24,162
C-6	52800	Building Maintenance Services	609,495	665,000	75,000	740,000	740,000
C-7	52900	Equipment Maintenance Svcs.	21,478	43,840	865	44,705	44,705
C-8	53100	Equipment Lease/Rent	19,136	16,197	486	16,683	16,683
C-9	53500	Other Current Expenses	46,237	56,397	-	56,397	57,080
C-10	55200	Taxes, Licenses & Permits	21,153	209,876	9,805	219,681	226,271
Non-Personnel SERVICES			\$ 772,360	\$ 1,078,150	\$ 87,770	\$ 1,165,920	\$ 1,173,193
040 Materials and Supplies							
D-1	54000	Materials & Supplies-Annual	\$ 271,345	\$ 292,017	(0)	\$ 292,017	\$ 293,379
SUB-TOTAL MATERIALS AND SUPPLIES			\$ 271,345	\$ 292,017	(0)	\$ 292,017	\$ 293,379
060/070 Capital Outlay - Equipment							
E	56000	Equipment Purchase	\$ -	\$ -	550,000	\$ 550,000	\$ -
SUB-TOTAL CAPITAL OUTLAY - EQUIPMENT			\$ -	\$ -	550,000	\$ 550,000	\$ -
081 Services of Other Departments							
F	58100	Services of Other Departments	\$ 4,919,487	\$ 6,478,160	\$ 492,518	\$ 6,970,678	\$ 6,970,678
SUB-TOTAL SERVICES OF OTHER DEPARTMENTS			\$ 4,919,487	\$ 6,478,160	\$ 492,518	\$ 6,970,678	\$ 6,970,678
<u>TOTAL OPERATING BUDGET - AAA</u>			\$ 16,055,814	\$ 19,236,764	\$ 1,335,541	\$ 20,572,305	\$ 20,505,534
<u>CAPITAL BUDGET - AAP/ACP</u>							
G	50000	AAP-Facilities Maintenance	\$ 361,346	\$ 609,276	\$ 30,463	\$ 639,739	\$ 639,739
H	58401	ACP-Capital Projects	-	7,200,000	2,400,000	9,600,000	-
I	58401	ACP-Capital Equipment Purchase	-	-	-	-	-
<u>TOTAL CAPITAL BUDGET - AAP/ACP</u>			\$ 361,346	\$ 7,809,276	\$ 2,430,463	\$ 10,239,739	\$ 639,739
<u>PRIVATE GRANTS</u>							
J	591060	GIF-Private Grants	\$ 2,295,174	\$ -	-	\$ -	\$ -
<u>TOTAL PRIVATE GRANTS</u>			\$ 2,295,174	\$ -	-	\$ -	\$ -
<u>TOTAL DEPARTMENTAL BUDGET</u>			\$ 18,712,334	\$ 27,046,040	\$ 3,766,004	\$ 30,812,044	\$ 21,145,273
<u>DEBT SERVICE (Direct General Fund Expense)</u>							
K	570000	Debt Service	\$ 9,438,393	\$ 9,520,809	\$ 83,533	\$ 9,604,342	\$ 9,604,342
<u>TOTAL DEBT SERVICE</u>			\$ 9,438,393	\$ 9,520,809	\$ 83,533	\$ 9,604,342	\$ 9,604,342

Schedule A-1

TITLE: SALARIES

ACCOUNT: 501010 Permanent Salaries - Miscellaneous

Class	Title	FY 2021-22			FY 2022-23			FY 2023-24			FY 2024-25		
		Actual		FTE Change	Budget		FTE Change	Budget		FTE Change	Estimate		FTE
		FTE	Salary		FTE	Salary		FTE	Salary		FTE	Salary	
0922	Dir. Sec. & Dir. Fin. & Admin. (Mgr. I)	1.00		1.00	2.00	\$ 295,686	-	2.00	\$ 323,314	-	2.00	\$ 336,908	
0952	Asst. Mng. Director (Deputy Director II)	1.00		-	1.00	171,121	-	1.00	187,141	-	1.00	195,011	
0962	Managing Director (Dept. Head II)	1.00		-	1.00	227,819	-	1.00	249,125	-	1.00	259,602	
1093	IT Operations Support Admin III	1.00		-	1.00	111,725	-	1.00	122,165	-	1.00	127,303	
1222	Sr. Payroll and Personnel Clerk	1.00		-	1.00	94,839	-	1.00	103,713	-	1.00	108,075	
1244	Sr. Personnel Analyst	1.00		-	1.00	134,436	-	1.00	154,357	-	1.00	160,848	
1312	Public Information Officer	-		1.00	1.00	100,881	-	1.00	110,285	-	1.00	114,923	
1404	Clerk	1.00		(1.00)	-	-	-	-	-	-	-	-	
1406	Senior Clerk	2.00		2.00	4.00	339,976	-	4.00	371,752	-	4.00	387,384	
1446	Secretary II	1.00		(1.00)	-	-	-	-	-	-	-	-	
1452	Executive Secretary II	1.00		(1.00)	-	-	-	-	-	-	-	-	
1654	Accountant III	1.00		-	1.00	122,595	-	1.00	139,301	-	1.00	145,159	
1822	Administrative Analyst	-		1.00	1.00	109,324	1.00	2.00	239,050	-	2.00	249,104	
1823	Senior Administrative Analyst	1.00		(1.00)	-	-	-	-	-	-	-	-	
1824	Principal Administrative Analyst	1.00		(1.00)	-	-	-	-	-	-	-	-	
1842	Management Assistant	-		1.00	1.00	100,612	2.00	3.00	330,048	-	3.00	343,929	
1844	Sr. Management Assistant	3.00		-	3.00	345,937	(1.00)	2.00	252,142	-	2.00	262,744	
4119	Performing Arts Center Aide	2.00		(1.00)	1.00	104,119	(1.00)	-	-	-	-	\$ -	
7120	Building & Grounds Supt.	1.00		-	1.00	160,384	-	1.00	175,395	-	1.00	182,770	
7205	Chief Engineer	1.00		1.00	2.00	279,492	-	2.00	305,642	-	2.00	318,494	
7333	Apprentice Stationary Engineer	1.00		(1.00)	-	-	-	-	-	-	-	-	
7334	Stationary Engineer	11.00		-	11.00	1,211,685	-	11.00	1,325,148	-	11.00	1,380,885	
7335	Sr. Stationary Engineer	2.00		-	2.00	249,681	-	2.00	273,046	-	2.00	284,528	
7345	Electrician	1.00		(1.00)	-	-	-	-	-	-	-	-	
7346	Painter	1.00		-	1.00	99,533	-	1.00	108,858	-	1.00	113,436	
7377	Stage Electrician	4.00		-	4.00	463,192	-	4.00	506,440	-	4.00	527,736	
7392	Window Cleaner	1.00		-	1.00	95,298	(1.00)	-	-	-	-	-	
8207	Bldg. & Grounds Patrol Officer	26.00		-	26.00	2,049,242	-	26.00	2,241,278	-	26.00	2,335,528	
8211	Supv. Bldg. & Grds. Patrol Officer	2.00		1.00	3.00	261,618	-	3.00	286,167	-	3.00	298,200	
SUB-TOTAL		70.00		-	70.00	\$ 7,129,195	-	70.00	\$ 7,804,367	-	70.00	\$ 8,132,567	
	Attrition Savings				(4.88)	(592,273)		(5.00)	(630,841)		(4.00)	(504,673)	
	One-day Adjustment					24,875			-			(180)	
	Step Adjustments					(28,922)			(28,922)			(28,922)	
	MCCP Offset					2,017			2,009			2,017	
TOTAL		70.00	\$ 5,497,962		65.12	\$ 6,943,350		65.00	\$ 7,146,613		66.00	\$ 7,600,809	

Description of Change:

Change Amount % Change Change Amount % Change Change Amount % Change

1 Attrition Savings:

FY 22-23

FY 23-24

FY 24-25

Classification

FTE

FTE

FTE

7334 Stationary Engineer

(1.00)

(1.00)

(1.00)

8207 Bldg. & Grds. Patrol Officer

(2.00)

(2.00)

(2.00)

General Savings

(1.00)

(2.00)

(1.00)

Total Attrition Savings:

(4.00)

(5.00)

(4.00)

2 Position changes:

Classification

Description of Change

FTE

FTE

7392 Window Cleaner

Position Substitution to 1822 Administrative Analyst

-

-

1844 Senior Management Assistant

1842 Management Assistant

-

-

4119 Events & Facilities Specialist

1842 Management Assistant

-

-

Total Position Changes:

-

-

Schedule A-2**TITLE: SALARIES****ACCOUNT: 505010 Temporary Salaries**

Description	FY 2022-23 Hours**	FY 2023-24 Hours	FY 2024-25 Hours	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
7334 Stationary Engineer	1,920	1,976	2,000		\$ 108,344	\$ 112,950	\$ 112,950
7377 Stage Electrician	3,618	3,600	3,600		207,504	213,729	213,729
8207 Building & Grounds Patrol Officer	6,000	6,000	6,000		235,380	242,441	242,441
TOTAL	11,538	11,576	11,600	\$ 786,621	\$ 381,958	\$ 381,958	\$ 383,427
FTE	5.55	5.57	5.58				

Description of Change from Current Year:

Net change Temporary Salaries hours

TOTAL CHANGE:**Change Percentage:****Change Amt.**

(404,663)

\$ (404,663)**-51.44%****Change Amt.**

-

\$ -**0.00%****Schedule A-3****TITLE: SALARIES****ACCOUNT: 509010 Premium Pay**

Description	FY 2022-23 Hours	FY 2023-24 Hours	FY 2024-25 Hours	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
<u>Shift Differential:</u> Work hours between 5:00pm and 7:00am.							
7334 Stationary Engineer (8.5%)	8,000	8,000	8,000			\$ 42,640	\$ 42,640
7334 Stationary Engineer (10%)	230	230	230			1,212	1,212
8207 Bldg. & Grounds Patrol Off. (8%)	19,950	19,950	19,950			60,249	60,249
8207 Bldg. & Grounds Patrol Off. (10%)	8,400	8,400	8,400			31,752	31,752
8211 Supv. Bldg. & Grds. Patrol Off. (8%)	2,250	2,250	2,250			7,515	7,515
<u>Lead Pay Premium:</u>							
7377 Stage Electrician	340	400	400			625	625
<u>Stand-By Premium:</u>							
7334 Stationary Engineer	512	512	512			3,712	3,712
<u>Longevity Pay:</u> 10+ years of City service (SEIU employees).							
Various Classifications (10 positions)	27,040	20,800	20,800			6,240	6,240
TOTAL				\$ 116,518	\$ 153,945	\$ 153,945	\$ 153,945

Schedule A-4TITLE: **SALARIES**ACCOUNT: **511010 Overtime**

Description		FY 2022-23	FY 2023-24	FY 2024-25	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25
		Hours	Hours	Hours	Actual	Budget**	Budget	Estimate
1404	Clerk	-	-	-		\$ -	\$ -	\$ -
7120	Bldg. & Grounds Supt.	19	10	10		1,102	1,140	1,140
7205	Chief Engineer	33	25	25		2,400	2,850	2,850
7334	Stationary Engineer	634	850	850		64,311	96,913	96,913
"	Stat. Engineer (w/ 8.5% Shift)	130	150	150		12,314	17,102	17,102
7335	Sr. Stat. Engineer	124	174	174		14,921	19,839	19,839
"	Sr. Stat. Eng. (w/ 8.5% Shift)	34	40	40		3,722	4,561	4,561
7346	Painter	-	-	-		-	21	22
7377	Stage Electrician	40	45	45		3,622	5,131	5,131
"	Stage Electrician - Extended work week	48	140	140		11,269	15,962	15,962
8207	Building & Grounds Patrol Officer	570	500	500		27,398	57,008	57,008
"	Bldg. & Grds. Patrol Officer - Avg. 9% Shift	174	200	200		11,945	22,803	22,803
8211	Supv. Bldg. & Grds. Pat. - 8% Shift	33	100	100		6,546	11,402	11,402
TOTAL		1,840	2,234	2,234	\$ 301,108	\$ 254,732	\$ 254,731	\$ 254,732

Description of Change from Current Year:**TOTAL CHANGE:****Change Percentage:****Change Amt.****\$ (1)****0.00%****Change Amt.****\$ 1****0.00%****Schedule A-5**TITLE: **SALARIES**ACCOUNT: **501070 Holiday Pay**

Description		FY 2022-23	FY 2023-24	FY 2024-25	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25
		Hours	Hours	Hours	Actual	Budget	Budget	Estimate
7334	Stationary Engineer	160	160	160		\$ 12,106	\$ 12,530	\$ 12,530
"	Stat. Engineer (w/ 8.5% Shift)	124	124	124		10,179	10,537	10,537
7335	Sr. Stationary Engineer	32	32	32		2,744	2,840	2,840
7377	Stage Electrician	48	48	48		3,864	3,999	3,999
8207	Building & Grounds Patrol Officer	540	540	540		29,589	30,626	30,626
8207	Bldg. & Grds. Patrol Officer (w/ 8% Shift)	440	440	440		26,039	26,951	26,951
8207	Bldg. & Grds. Patrol Officer (w / 10% Shift)	176	176	176		10,608	10,980	10,980
8211	Supv. Bldg. & Grds. Pat. (w/ 8% Shift)	32	64	64		4,190	4,336	4,336
TOTAL		1,552	1,584	1,584	\$ 80,047	\$ 102,799	\$ 102,799	\$ 102,799

Description of Change from Current Year:**TOTAL CHANGE:****Change Percentage:****Change Amt.****\$ (0)****0.00%****Change Amt.****\$ -****0.00%**

Schedule B

TITLE: MANDATORY FRINGE BENEFITS

ACCOUNT: 5130 Mandatory Fringe Benefits

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
013 Retirement				
513000 Retirement budget	\$ -	\$ -	\$ -	\$ -
513010 ¹ Retirement-City Contribution	1,198,352	1,256,930	1,101,560	978,343
Sub-Total 013 Retirement	\$ 1,198,352	\$ 1,256,930	\$ 1,101,560	\$ 978,343
014 Social Security				
514010 Social Security (6.2%)	\$ 402,943	\$ 475,943	\$ 508,601	\$ 530,219
514020 Social Security - Medical (1.45%)	96,473	113,633	120,537	125,321
Sub-Total 014 Social Security	\$ 499,416	\$ 589,576	\$ 629,138	\$ 655,540
015 Health Service				
515010 Health Service - City Matching	\$ 891,315	\$ 286,568	\$ 307,746	\$ 328,494
515020 Health Service - Retiree Care	49,154	48,544	51,498	53,558
515030 Health Service - Retiree City Match	18,623	29,824	31,628	32,889
515510 Health Service - Admin. Cost	17,981	20,365	20,551	20,551
515610 Health Service - Retiree Subsidy	408,425	461,619	502,303	536,208
515710 Health Service - Dependent Misc. Pick Up	-	740,824	784,366	837,270
515990 Health Service - Other	1,912	-	-	-
Sub-Total 015 Health Service	\$ 1,387,410	\$ 1,587,744	\$ 1,698,092	\$ 1,808,970
016 Dental Coverage				
516010 Dental Coverage	\$ 69,202	\$ 66,786	\$ 79,909	\$ 82,330
Sub-Total 016 Dental Coverage	\$ 69,202	\$ 66,786	\$ 79,909	\$ 82,330
017 Unemployment Insurance				
517010 Unemployment Insurance	\$ 8,938	\$ 7,852	\$ -	\$ -
Sub-Total 017 Unemployment Insurance	\$ 8,938	\$ 7,852	\$ -	\$ -
019 Other Fringe Benefits				
519130 Life Insurance	\$ 3,356	\$ -	\$ (18)	\$ (18)
519110 Flexible Benefit Package	35,883	18,700	19,144	20,436
519120 Long Term Disability Insurance	14,707	24,065	25,820	26,972
519990 OTHER: Commuter Check + Life Insurance + f	1,478	-	-	-
Sub-Total 019 Other Fringe Benefits	\$ 55,423	\$ 42,765	\$ 44,946	\$ 47,390
TOTAL FRINGE BENEFITS	3,218,742	\$ 3,551,653	\$ 3,553,645	\$ 3,572,573
<i>Change amount from Prior Year</i>		\$ 332,911	\$ 1,992	\$ 18,928

¹ Sub-Object 01301 - City Retirement Contribution: Required only in years when the Employee contribution is insufficient to cover City retirement payout. This threshold was not triggered from FY 1997-98 to FY 2003-04. City Retirement contribution is based on a percentage of net salaries as determined by the Retirement Board.

Schedule C-1**Non-Personnel SERVICES****ACCOUNT: 52100 Travel**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
521010 Travel Costs paid to Employees	\$ 287	\$ -	\$ -	\$ -
521020 Travel Costs paid to Vendors	-	-	-	-
521030 Air Travel	-	6,000	6,000	6,000
521050 Non-Air Travel - Employees	-	15,000	15,000	15,000
TOTAL	\$ 287	\$ 21,000	\$ 21,000	\$ 21,000
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 20,713	0%	

Schedule C-2**Non-Personnel SERVICES****ACCOUNT: 52200 Training**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
522000 Training				
Trainings and Certifications		\$ 37,978	\$ 39,117	\$ 39,117
Engineering - Certifications and Training	75		\$ -	\$ -
IAVM Registrations/Venue Mgmt. Training			\$ -	\$ -
Security Trainings			\$ -	\$ -
Administrative/IT/City Training			\$ -	\$ -
Racial Equity Training			\$ -	\$ -
TOTAL	\$ 75	\$ 37,978	\$ 39,117	\$ 39,117
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 1,139	3%	

Schedule C-3**Non-Personnel SERVICES****ACCOUNT: 52300 Auto Mileage**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
523010 Auto Mileage	\$ 250	\$ -	\$ -	\$ -
TOTAL	\$ 250	\$ -	\$ -	\$ -
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ -	0.00%	

Schedule C-4

Non-Personnel SERVICES

ACCOUNT: 52400 Membership Dues

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
524010 Membership Dues				
International Association of Venue Managers	\$ 175	\$ 3,909	\$ 4,000	\$ 4,000
National Fire Protection Agency		\$ -	175	175
Association of Facilities Engineering		-	-	
S.F. Travel Association		-	-	
Int'l. Live Events Assoc.		\$ -	-	
Other		\$ -	-	
TOTAL	\$ 175	\$ 3,909	\$ 4,175	\$ 4,175
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 3,734	2133.71%	

Schedule C-5

Non-Personnel SERVICES

ACCOUNT: 52700 Systems Consulting Services

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
527610 Systems Consulting Services (JCA-ARTIFAX)				
" System Consulting Services	\$ 54,657	\$ 17,000	\$ 17,000	\$ 17,000
527990 Other Professional Services (Fund 14670)		6,953	7,162	7,162
TOTAL	\$ 54,657	\$ 23,953	\$ 24,162	\$ 24,162
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 209	0.87%	

Schedule C-6

Non-Personnel SERVICES

ACCOUNT: 52800 Building Maintenance Services

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
528010 Scavenger Service	\$ 66,038	\$ 200,000	\$ 200,000	\$ 200,000
528030 Pest Control	28,407	40,000	40,000	40,000
528050 Grounds Maintenance	370	-	-	-
528910 Elevator Service	163,300	225,000	300,000	300,000
528990 Other Building Maintenance Services (Fund 14670)	351,381	200,000	200,000	200,000
TOTAL	\$ 609,495	\$ 665,000	\$ 740,000	\$ 740,000
<u>Description of Change from Current Year:</u>			<u>Change Amt.</u>	<u>% Change</u>
528010 Scavenger Service			\$ -	
528030 Pest Control			-	
528910 Elevator Service			75,000	
528990 Other Building Maintenance Services			-	
TOTAL CHANGE:			\$ 75,000	11.28%

Schedule C-7**Non-Personnel SERVICES****ACCOUNT: 52900 Equipment Maintenance Services**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
529110 Data/Word Processing Maintenance	\$ 360	\$ 15,000	\$ 15,000	\$ 15,000
Sub-Total 529110	\$ 360	\$ 15,000	\$ 15,000	\$ 15,000
529990 Other Equipment Maintenance				
Office Equipment Maintenance	\$ -	\$ -	\$ -	\$ -
Opera House Stage Equipment Maintenance	-	-	-	-
Herbst Theatre Stage Equipment Maintenance	-	-	-	-
Davies Hall Stage Equipment Maintenance	-	-	-	-
VB-Wilsey Stage Equipment Maintenance	-	-	-	-
Other Equipment Maintenance	\$21,117.68	28,840	29,705	29,705
Sub-Total 529990	\$ 21,118	\$ 28,840	\$ 29,705	\$ 29,705
TOTAL	\$ 21,478	\$ 43,840	\$ 44,705	\$ 44,705
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		\$ 865	1.97%	

Schedule C-8**Non-Personnel SERVICES****ACCOUNT: 53100 Equipment Lease/Rent**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
531350 Reproduction Copier	\$ 13,730	\$ 11,330	\$ 11,670	\$ 11,670
531990 * Other Equipment Rental	5,406	4,867	5,013	5,013
TOTAL	\$ 19,136	\$ 16,197	\$ 16,683	\$ 16,683
* 531990 Other Equipment Rental Description				
Tap Water Dispenser Rentals	775	\$ 1,725	\$ 1,777	\$ 1,830
Postage Meter Rental	4,631	2,000	2,060	2,122
Other Equipment Rental		1,000	1,030	1,061
Total 03199	\$ 5,406	\$ 4,725	\$ 4,867	\$ 5,013
		<u>Change Amt.</u>	<u>% Change</u>	
Total Change from Current Year:		486	3.00%	

Schedule C-9**Non-Personnel SERVICES****ACCOUNT: 53500 Other Current Expenses**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
535000 Other Current Expenses Budget (WW1 Armistice Program)	\$ -	\$ -	\$ -	\$ -
535110 Cleaning of Laundry (Engineering Uniforms)	-	-	-	-
535210 Freight/Delivery (including Discounts Earned)	5,836	-	-	-
535310 Graphics/Photography	-	-	-	-
535520 Printing	-	-	-	-
535610 Postage	-	-	-	-
535710 Subscriptions	260	-	-	-
535930 Bank Service Fee	-	-	-	-
535990 Other Current Expenses	3,621	33,640	33,640	33,640
Sub-Total	\$ 9,717	\$ 33,640	\$ 33,640	\$ 33,640
535960 Software Licensing Fees				
Annual Licensing Fees	36,520	22,757	14,250	14,678
One-Time Licensing Fees (Artifax - 3 licenses)	-	-	8,507	8,762
Sub-Total 535960 Software Licensing Fees	\$ 36,520	\$ 22,757	\$ 22,757	\$ 23,440
TOTAL	\$ 46,237	\$ 56,397	\$ 56,397	\$ 57,080
Description of Change from Current Year:		Change Amt.	% Change	
		-	0.00%	

Schedule C-10**Non-Personnel SERVICES****ACCOUNT: 55200 Taxes**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
552110 Taxes (Civic Center Community Benefit District assessments)				
CCCBBD Assessment	\$ -	\$ 175,434	\$ 184,206	\$ 189,732
Sub-Total 05211	\$ -	\$ 175,434	\$ 184,206	\$ 189,732
552210 Fees, Licenses, and Permits				
Sub-Total 05221	\$ 21,153	\$ 34,442	\$ 35,475	\$ 36,540
TOTAL	\$ 21,153	\$ 209,876	\$ 219,681	\$ 226,271
		Change Amt.	% Change	
Total Change from Current Year:		\$ 9,805	4.67%	

Schedule D-1

TITLE: MATERIALS AND SUPPLIES **ACCOUNT: 5400 Materials and Supplies**

Description		FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
001	Building & Grounds Supplies - General		\$ 46,157	\$ 47,542	\$ 48,968
002	Building & Grounds Supplies - Davies Hall/Zell. Reh. Hall		55,000	56,650	58,350
003	Building & Grounds Supplies - Opera House/Veterans Bldg.		68,000	70,040	72,141
004	Davies Symphony Hall Stage Supplies		17,500	18,025	18,566
005	Herbst Theatre Stage Supplies		16,000	16,480	16,974
006	Opera House Stage Supplies		8,500	8,755	9,018
007	Staff Appreciation		13,360	5,000	1,274
008	Security Supplies and Uniforms		25,000	25,750	23,000
009	Office/Administrative Supplies		15,000	15,450	15,914
010	Data Processing Supplies		20,000	20,600	21,218
011	Veterans Building - Wilsey Center Stage Supplies		7,500	7,725	7,957
TOTAL		\$ 271,345	\$ 292,017	\$ 292,017	\$ 293,379

	<u>Change Amt.</u>	
Total Change from Current Year:	\$ (0)	0.00%

Schedule E

TITLE: CAPITAL OUTLAY **ACCOUNT: 5600 Equipment Purchase**

Description		FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
560000	Equipment	\$ -	\$ -	\$ -	\$ -
TOTAL		\$ -	\$ -	\$ -	\$ -

	<u>Change Amt.</u>	
Total Change from Current Year:	\$ -	

Schedule F

TITLE: SERVICES OF OTHER DEPARTMENTS ACCOUNT: 58100 Services of Other Departments

Description		FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
581015	HR Modernization	\$ -	\$ 4,600	\$ 4,710	\$ 4,710
581016	Diversity Equity Inclusion	-	1,721	1,729	1,729
581140	DTIS - Technology Projects	38,374	-	-	-
581210	DTIS - ISD Services-Infrastructure	149,552	163,595	179,438	179,438
581270	City Attorney Services	51,045	75,000	75,000	75,000
581325	DTIS Enterprise Agreement	11,553	10,787	14,164	14,164
581360	DTIS - Telephone Services	27,648	29,274	29,514	29,514
581410	GSA - Facilities Maintenance Services	3,093,239	4,192,025	4,292,711	4,292,711
581430	GF-HR Equal Employment Opp		28,266	28,466	28,466
581450	HR - Management Training	18,425	20,451	21,064	21,064
581460	HR - Workers Compensation	115,046	134,000	140,000	140,000
581570	CHS - Medical Service (OSH Training)	6,005	20,575	22,631	22,631
581570	CHS - Medical Service (VB Syringe Program)		9,000	6,944	6,944
581580	CHS - Toxic Waste & Haz. Mat. Services	1,292	8,181	8,181	8,181
581820	Purchasing Dept. - Reproduction Services	182	8,500	8,500	8,500
581880	Recreation & Parks - Gardener Services	187,264	192,882	198,668	198,668
581051	PUC - Light, Heat and Power	1,039,999	1,391,362	1,706,498	1,706,498
581063	PUC - Sewer Service	93,931	98,661	124,601	124,601
581064	PUC - Water	85,932	89,280	107,859	107,859
581067	DPW-Building Repair		-	-	-
TOTAL		\$ 4,919,487	\$ 6,478,160	\$ 6,970,678	\$ 6,970,678
			<u>Change Amt.</u>	<u>% Change</u>	
			\$ 1,558,673	31.68%	

Centrally Loaded Citywide Work Orders: Work Order line items highlighted above are loaded centrally by the Mayor's Office in the Mayor's budget phase. Departments will be held harmless for the changes in these work orders as they relate to employee wage and benefit cost increases at the performing departments.

¹ Facilities Maintenance Services Work Order: Per Mayor's FY 2009-10 Budget, War Memorial custodial personnel and services transferred to Real Estate Division of the City Administrator's Office effective 7/1/09, as part of Mayor's "Facilities Management Consolidation" plan. All custodial salaries, fringe benefits, and other expenditures removed from War Memorial FY 2009-10 budget, and Work Order from War Memorial to General Services Administration ("GSA") added to War Memorial FY 2009-10 budget in sub-object 081FM.

Schedule G

TITLE: FACILITIES MAINTENANCE

ACCOUNT: 5610 Facilities Maintenance - AAP

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
AAP - FWM06F0000FM Routine Facilities Maintenance				
Annual Projects:				
1. 528990 Other Bldg Maint Svcs	\$ 60,546	\$ 229,263	\$ 258,276	\$ 258,276
2. 535990 Other Current Expenses	-	100,000	100,000	100,000
3. 529990 Other Equip Maint	-	70,000	20,000	20,000
4. 527990 Other Professional Services		5,000	5,000	5,000
5. 552115 Sales-Use Tax		10,000	10,000	10,000
6. 542110 Electrical	-	20,000	20,000	20,000
7. 542990 Other Bldg Maint Supplies		25,000	25,000	25,000
8. 543990 Other Equipment Maint Supplies	-	8,000	8,000	8,000
9. 549990 Other Materials & Supplies	213,393	25,000	25,000	25,000
10. 542610 Plumbing Supplies	-	8,000	8,000	8,000
11. 542810 Small Tools And Intruments	-	5,000	5,000	5,000
12. 567000 Bldgs,Struct&Imprv Proj-Budget	-	-	30,463	30,463
13. 560990 Other Equipment	1,719	5,000	5,000	5,000
14. 500010 Facilities Maintenance-Budget	-	5,000	5,000	5,000
15. 581067 Sr-DPW-Building Repair	85,687	94,013	115,000	115,000
Sub-Total Annual Projects:	\$ 361,346	\$ 609,276	\$ 639,739	\$ 639,739
 Mayor's Reduction				
	-	-	-	-
 TOTAL FACILITIES MAINTENANCE - AAP				
	\$ 361,346	\$ 609,276	\$ 639,739	\$ 639,739

Schedule H

TITLE: CAPITAL PROJECTS

ACCOUNT: 58401 Capital Renewal Projects - ACP

Description		FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
1	10015536 Opera House Elevator Modernization FY16-17 Haughton elevator electrical modernization; FY17-18 US elevator full modernization.	\$ -	\$ -	\$ 2,600,000	\$ -
2	10015536 Opera House Stage Circuits Install 2 - 400 Amp Circuits to meet current stage grid electrical requirements.	\$ -	\$ -	\$ -	\$ -
3	10015495 Davies Symphony Hall: Elevator Modernization FY 2018-19 is balance required for elevators #1-2-3; bid to be issued 7/23/18; construction 1/19.	\$ -	\$ 2,200,000		\$ -
4	10031057 Davies Symphony Hall Emergency Transfer Switch Replace two emergency transfer switches	\$ -	\$ -	\$ -	\$ -
5	10031059 Opera House: Roof Replacement Replace metal roofing from coping at top parapet down to coping at lower parapet; replace built-up roof at Annex building.	\$ -	\$ 5,000,000	\$ 7,000,000	\$ -
6	10015519 Davies Leak Repair (Phase 1 Study)	\$ -	\$ -	\$ -	\$ -
7	10015522 OH Fire Alarm System Upgrade		\$ -	\$ -	\$ -
TOTAL CAPITAL PROJECTS - ACP		\$ -	\$ 7,200,000	\$ 9,600,000	\$ -

Schedule I

TITLE: CAPITAL PROJECTS **ACCOUNT: 56000 Capital Equipment - ACP**

Description	FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
1. Meyer Sound Monitor Loudspeaker (6) New Herbst theatre rental equipment. Monitor rental of \$50.00 generating \$10,000 earned revenue per year.	\$ -	\$ -	\$ 550,000	\$ -
TOTAL CAPITAL EQUIPMENT PURCHASE - ACP	\$ -	\$ -	\$ 550,000	\$ -

Schedule K

TITLE: DEBT SERVICE

ACCOUNT: 570000 Debt Service

Description		FY 2021-22 Actual	FY 2022-23 Budget	FY 2023-24 Budget	FY 2024-25 Estimate
570000	Veterans Building Seismic Upgrade and Improvements Project				
	Debt Service	\$ 9,438,393	\$ 9,520,809	\$ 9,604,342	\$ 9,604,342
TOTAL DEBT SERVICE		\$ 9,438,393	\$ 9,520,809	\$ 9,604,342	\$ 9,604,342

Effective with FY 2014-15, and continuing through FY 2044-45 (30 years), War Memorial's budget will include Debt Service costs of the Certificates of Participation (COPs) issued by the City to fund the Veterans Building Seismic Upgrade and Improvements Project. Effective with FY 2016-17, Debt Service will be budgeted as a direct expenditure by War Memorial funded by the General Fund (1G AGF AAA).

Schedule J

FUND: GIFT FUND/GRANT EXPENDITURES **OBJECT:** Varies

Description		FY 2018-19 Actual	FY 2019-20 Budget	FY 2020-21 Budget	FY 2021-22 Estimate
1.	SVOG	\$ 2,295,174	\$ -	\$ -	\$ -

TOTAL GRANT EXPENDITURES:	\$ 2,295,174	\$ -	\$ -	\$ -
----------------------------------	---------------------	-------------	-------------	-------------

* Total Herbst Foundation Grant of \$2,000,000 for improvements as part of Veterans Building Seismic Upgrade & Improvements Project to be paid in 5 annual installments of \$400,000 commencing August 2015. FY 2015-16 recognizes as Private Grant revenue the first two payments of \$400,000 to be made in each of 8/15 and 8/16 for a total of \$800,000 (see Schedule REV-4 on page 5). Because the full \$2,000,000 Herbst Foundation Grant must be expended in FY 2015-16, the City's General Fund will advance the \$1,200,000 balance of the Grant in FY 2015-16 by direct General Fund transfer to DPW. Thus, the final three Herbst Foundation payments to War Memorial of \$400,000 in each of 8/17, 8/18, and 8/19 will be transferred back to City's General Fund reimbursing the \$1,200,000 advance in FY 2015-16.

San Francisco War Memorial and Performing Arts Center

DRAFT RENTAL RATES

FY 2015-16 to FY 2024-25

Revised 1/18/23

RESIDENT LICENSEE RENTAL RATES

	2015-16			2016-17/2017-18		2018-19		2020-21		2022-23		2024-25
	(HT/GR/VB)			(OH/DSH/ZRH)		2019-20		2021-22		2023-24		2025-26
SF OPERA/SF BALLET (OH)												
Per Performance	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700	4.7%	1,780	5%	1,870
Rehearsal Day	0.0%	1,225	4.1%	1,275	5.5%	1,345	5.2%	1,415	4.6%	1,480	5%	1,550
Open Rehearsal (Rehearsal day)	0.0%	275	0.0%	275	1.8%	280	1.8%	285	5.3%	300	5%	315
Open Rehearsal (Perf. day/Att. 500 max.)	0.0%	700	7.1%	750	4.0%	780	5.8%	825	5.5%	870	5%	910
Open Rehearsal (Perf. day/Att. 500+)	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700	4.7%	1,780	5%	1,870
SF SYMPHONY (DSH)												
Per Performance	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700	4.7%	1,780	5%	1,870
Half-Day Rehearsal	0.0%	575	4.3%	600	4.2%	625	4.8%	655	4.6%	685	5%	720
Full-Day Rehearsal (to 4pm)	0.0%	950	0.0%	950	5.3%	1,000	5.0%	1,050	4.8%	1,100	5%	1,150
Day/Eve Rehearsal	0.0%	1,225	4.1%	1,275	5.5%	1,345	5.2%	1,415	4.6%	1,480	5%	1,550
Open Rehearsal (Att. 500 max.)	0.0%	700	7.1%	750	4.0%	780	5.8%	825	5.5%	870	5%	910
Open Rehearsal (Att. 500+)	0.0%	1,500	3.3%	1,550	4.8%	1,625	4.6%	1,700	4.7%	1,780	5%	1,870
OPERA, SYMPHONY, BALLET												
Outside Performance (minimum rent)	0.0%	2,500	0.0%	2,500	10.0%	2,750	5.5%	2,900	5.5%	3,060	5%	3,200
vs. 10% to maximum rent	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800	5.2%	6,100	5%	6,400
School Audience Performance	0.0%	950	0.0%	950	5.3%	1,000	5.0%	1,050	4.8%	1,100	5%	1,150
Lobby Usage (Att. 1,000+)	0.0%	2,000	25.0%	2,500	4.0%	2,600	3.8%	2,700	3.7%	2,800	5%	2,950
Lobby Usage (Att. 350-1,000)	0.0%	1,250	0.0%	1,250	4.0%	1,300	3.8%	1,350	3.7%	1,400	5%	1,475
Mini-Lobby Usage (Att. 80-350 max.)	0.0%	675	0.0%	675	3.7%	700	3.6%	725	4.8%	760	5%	800
Mini-Lobby Usage (Att. 80 max. w/Perf.)	0.0%	225	0.0%	225	11.1%	250	4.0%	260	3.8%	270	4%	280
Grounds Usage (1-10 days)	0.0%	7,500	0.0%	7,500	4.0%	7,800	5.1%	8,200	4.9%	8,600	5%	9,000
Per day after 10 days	0.0%	500	30.0%	650	3.8%	675	3.7%	700	4.3%	730	5%	765
Other Rental Fees												
Holiday-Rehearsal Day	0.0%	550	4.5%	575	4.3%	600	4.2%	625	Eliminate	Eliminate	Eliminate	Eliminate
Holiday-Performance Day	0.0%	800	6.3%	850	5.9%	900	5.6%	950	Eliminate	Eliminate	Eliminate	Eliminate
OFFICE RENTAL (OH & DSH)												
Rate per square foot per month	0.0%	0.4125	5.9%	0.4367	5.9%	0.4625	5.9%	0.4900	6.1%	0.5200	4%	0.5400
Rate per square foot per year		4.95		5.24		5.55	5.9%	5.88	6.1%	6.24	5%	6.55
Opera Monthly Rent (29,186.65 sq. ft.)		12,039.49		12,744.84		13,498.82						
30,735.75 s.f. effective 7/1/19						14,073.00		15,060.52		15,982.59	4%	16,597.31
Ballet Monthly Rent (4,042.55 sq. ft.)		1,667.55		1,765.25		1,869.68						
5,329.35 s.f. effective 7/1/19						2,278.00		2,611.38		2,771.26	4%	2,877.85
Symphony Monthly Rent (30,960 sq. ft.)		12,771.00		13,519.20		14,319.00		15,170.40		16,099.20	4%	16,718.40
ZELLERBACH REHEARSAL HALL												
Room A - Company Use (per day)	0.0%	495	4.0%	515	4.9%	540	5.6%	570	5.3%	600	5%	630
Room A - Public Use (per day)	0.0%	750	6.7%	800	6.3%	850	5.9%	900	5.6%	950	5%	1,000
Rooms B & C (per day)	0.0%	305	6.6%	325	7.7%	350	5.7%	370	5.4%	390	5%	410
Other Rental Fees												
Holiday	0.0%	400	6.3%	425	5.9%	450	5.6%	475	Eliminate	Eliminate	Eliminate	Eliminate

San Francisco War Memorial and Performing Arts Center

DRAFT RENTAL RATES

FY 2015-16 to FY 2024-25

Revised 1/18/23

STANDARD RENTAL RATES

		2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
OPERA HOUSE/DAVIES SYMPHONY HALL												
Per Performance - Base Rent	0.0%	2,500	0.0%	2,500	10.0%	2,750	5.5%	2,900	5.5%	3,060	5%	3,200
Maximum Rent - Non-Profit: 10% NTE	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800	5.2%	6,100	5%	6,400
Maximum Rent - Others: 10% NTE	0.0%	7,250	3.4%	7,500	5.3%	7,900	5.1%	8,300	5.2%	8,730	5%	9,150
Graduation Event (day only)	0.0%	3,500	0.0%	3,500	4.3%	3,650	4.1%	3,800	5.3%	4,000	5%	4,200
Rehearsal Day - Non-Profit	0.0%	2,200	2.3%	2,250	4.4%	2,350	4.3%	2,450	4.1%	2,550	5%	2,670
Rehearsal Day - Others	0.0%	2,750	9.1%	3,000	4.5%	3,135	3.7%	3,250	4.6%	3,400	5%	3,570
Half-Day Rehearsal	0.0%	1,200	4.2%	1,250	4.8%	1,310	4.2%	1,365	Eliminate			Eliminate
Lobby Usage-Non Profit (w/o Performance)	0.0%	5,000	4.0%	5,200	5.8%	5,500	5.5%	5,800	5.2%	6,100	5%	6,400
Lobby Usage-Other (w/o Performance)	0.0%	7,250	3.4%	7,500	5.3%	7,900	5.1%	8,300	5.2%	8,730	5%	9,150
Lobby Usage (w/perf. Att. 1,000+)	0.0%	2,000	25.0%	2,500	4.0%	2,600	3.8%	2,700	3.7%	2,800	5%	2,950
Lobby Usage (w/perf Att. 350-1,000)	0.0%	1,250	0.0%	1,250	4.0%	1,300	3.8%	1,350	3.7%	1,400	5%	1,470
Mini-Lobby Usage (w/perf. Att. 350 max.)	0.0%	675	0.0%	675	3.7%	700	3.6%	725	4.8%	760	5%	800
Mini-Lobby Usage (w/perf. Att. 80 max.)	0.0%	225	0.0%	225	11.1%	250	4.0%	260	3.8%	270	6%	285

Other Rental Fees

Holiday-Rehearsal Day	0.0%	550	4.5%	575	4.3%	600	4.2%	625	Eliminate			Eliminate
Holiday-Performance Day	0.0%	800	6.3%	850	5.9%	900	3.9%	935	Eliminate			Eliminate

HERBST THEATRE

Non-Profit Licensees

Per Performance	0.0%	1,250	0.0%	1,250	4.0%	1,300	5.8%	1,375	5.5%	1,450	5%	1,520
2nd Performance in one day	0.0%	875	0.0%	875	2.9%	900	5.6%	950	5.3%	1,000	5%	1,050
Mini-Performance, Day to 5 pm	0.0%	700	0.0%	700	3.6%	725	6.9%	775	5.8%	820	5%	860
2nd Mini-Performance in one day	0.0%	550	0.0%	550	4.5%	575	4.3%	600	5.0%	630	5%	660
Rehearsal - 4 hours max. before 5pm	0.0%	600	0.0%	600	4.2%	625	4.0%	650	5.4%	685	5%	720
Rehearsal - 4+ hours day or eve	0.0%	1,000	0.0%	1,000	5.0%	1,050	4.8%	1,100	4.5%	1,150	5%	1,210

For-Profit Licensees

Per Performance	0.0%	2,500	0.0%	2,500	4.0%	2,600	5.8%	2,750	5.5%	2,900	5%	3,050
2nd Performance in one day	0.0%	1,875	0.0%	1,875	-4.0%	1,800	5.6%	1,900	5.3%	2,000	5%	2,100
Rehearsal Day	0.0%	2,000	0.0%	2,000	10.0%	2,200	0.0%	2,200	4.5%	2,300	5%	2,420

Other Rental Fees

Holiday-Rehearsal Day	0.0%	375	0.0%	375	0.0%	375	6.7%	400	Eliminate			Eliminate
Holiday-Performance Day	0.0%	500	0.0%	500	0.0%	500	5.0%	525	Eliminate			Eliminate

VETERANS BUILDING LOBBY

(may also require rental of Herbst Theatre and/or Green Room)

Lobby Usage (Attendance 350-1,000)	0.0%	1,250	0.0%	1,250	4.0%	1,300	5.8%	1,375	5.5%	1,450	5%	1,520
Lobby Usage (Attendance under 350)	0.0%	675	0.0%	675	3.7%	700	3.6%	725	5.5%	765	5%	800
Lobby Usage - Mini (pre-/post-Herbst)	0.0%	225	0.0%	225	11.1%	250	0.0%	250	0.0%	250	4%	260
Herbst Bar & Lounge	0.0%	225	0.0%	225	11.1%	250	0.0%	250	0.0%	250	4%	260

STANDARD RENTAL RATES (continued)

		2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
--	--	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------	---------

GREEN ROOM

Non-Profit Licensees

San Francisco War Memorial and Performing Arts Center

DRAFT RENTAL RATES

FY 2015-16 to FY 2024-25

Revised 1/18/23

Per Event Day (8 hours)	0.0%	1,000	0.0%	1,000	5.0%	1,050	4.8%	1,100	4.5%	1,150	4%	1,200
Per Hour after 8 Hours (before 12 Mid.)	0.0%	125	0.0%	125	20.0%	150	0.0%	150	6.7%	160	9%	175
Per Hour after 12 Midnight	0.0%	250	0.0%	250	20.0%	300	0.0%	300	6.7%	320	3%	330
Other Licensees												
Per Event Day <i>Mon-Thu</i> (8 Hours)	0.0%	2,000	0.0%	2,000	5.0%	2,100	#####	6,000	0.0%	6,000	3%	6,200
Per Event Day <i>Fri-Sun</i> (8 Hours)	0.0%	2,250	0.0%	2,250	5.6%	2,375	#####	6,500	0.0%	6,500	3%	6,700
Weddings (July-August only)	0.0%	2,500	0.0%	2,500	6.0%	2,650	#####	6,500	0.0%	6,500	3%	6,700
Per Hour after 8 Hours (before 12 Mid.)	0.0%	125	0.0%	125	20.0%	150	33.3%	200	0.0%	200	5%	210
Per Hour after 12 Midnight	0.0%	250	0.0%	250	20.0%	300	66.7%	500	0.0%	500	4%	520
Other Rental Fees												
Holiday	0.0%	500	0.0%	500	0.0%	500	5.0%	525	Eliminate			Eliminate

WILSEY CENTER (VETERANS BUILDING 4th FLOOR)

Atrium Theater

Non-Profit Licensees per day	New	800	0.0%	800	3.1%	825	4.2%	860	5%	900
Other Licensees per day	New	1,250	28.0%	1,600	3.1%	1,650	4.5%	1,725	5%	1,810
Non-Profit Performing Arts Weekly Rental (7 days, Mon. - Sun.)	New	2,400	33.3%	3,200	3.1%	3,300	4.5%	3,450	5%	3,620

Education Studio

Non-Profit Licensees per day										
Mini-use	New	225	11.1%	250	0.0%	250	0.0%	250	4%	260
Medium use	New	675	3.7%	700	3.6%	725	3.4%	750	4%	780
Extensive use	New	1,000	0.0%	1,000	0.0%	1,000	5.0%	1,050	5%	1,100
Weekly Rehearsal use	New	1,000	0.0%	1,000	0.0%	1,000	5.0%	1,050	5%	1,100
Other Licensees per day										
Mini-use	New	225	122.2%	500	0.0%	500	5.0%	525	5%	550
Medium use	New	675	48.1%	1,000	25.0%	1,250	6.0%	1,325	4%	1,375
Extensive use	New	2,000	0.0%	2,000	0.0%	2,000	5.0%	2,100	5%	2,200

San Francisco Opera - Exclusive Use Periods (per Lease, based on per square foot office rent)

Atrium Theater	New	350	5.7%	370	5.4%	390	5.1%	410	5%	430
Education Studio	New	160	6.3%	170	5.9%	180	5.6%	190	5%	200
Atrium Theater and Education Studio	New	510	5.9%	540	5.6%	570	5.3%	600	5%	630

Other Rental Fees

Holiday	New	500	0.0%	500	5.0%	525	Eliminate			Eliminate
---------	-----	-----	------	-----	------	-----	-----------	--	--	-----------

STANDARD RENTAL RATES (continued)

		2015-16		2016-17	2018-19		2020-21		2022-23		2024-25	
				2017-18			2021-22		2023-24		2025-26	
ZELLERBACH REHEARSAL HALL												
<u>Rehearsal/Non-Profit Rentals</u>												
Room A - Company Use (9 Hours)	0.0%	575	0.0%	575	4.3%	600	4.2%	625	4.8%	655	5%	685
Room A - Public Use (9 Hours)	0.0%	750	6.7%	800	6.3%	850	5.9%	900	5.6%	950	5%	1,000
Room A - Per Additional Hour	0.0%	75	0.0%	75	0.0%	75	6.7%	80	Eliminate			Eliminate
Rooms B & C (9 Hours)	0.0%	375	0.0%	375	4.0%	390	5.1%	410	4.9%	430	5%	450
Rooms B & C - Per Additional Hour	0.0%	50	0.0%	50	0.0%	50	10.0%	55	Eliminate			Eliminate
Holiday	0.0%	400	6.3%	425	5.9%	450	5.6%	475	Eliminate			Eliminate
<u>Non-Rehearsal/Commercial Rentals</u>												
Room A - Company Use (9 Hours)	0.0%	1,000	0.0%	1,000	4.5%	1,045	4.3%	1,090	5.5%	1,150	5%	1,210
Room A - Public Use (9 Hours)	0.0%	1,250	0.0%	1,250	5.2%	1,315	5.7%	1,390	5.8%	1,470	5%	1,550
Room A (Per Additional Hour)	0.0%	100	0.0%	100	0.0%	100	5.0%	105	Eliminate			Eliminate
Rooms B & C (9 Hours)	0.0%	675	0.0%	675	5.2%	710	4.2%	740	5.4%	780	5%	820
Rooms B & C (Per Additional Hour)	0.0%	75	0.0%	75	0.0%	75	6.7%	80	Eliminate			Eliminate

San Francisco War Memorial and Performing Arts Center

DRAFT RENTAL RATES

FY 2015-16 to FY 2024-25

Revised 1/18/23

Holiday	0.0%	400	6.3%	425	5.9%	450	0.0%	450	Eliminate	Eliminate
---------	------	-----	------	-----	------	-----	------	-----	-----------	-----------

FILM AND PHOTO

Filming (min. fee up to 4 hours)	0.0%	500	0.0%	500	0.0%	500	0.0%	500	0.0%	500	5%	525
Filming (per hour after 4 hours)	0.0%	200	0.0%	200	0.0%	200	0.0%	200	0.0%	200	5%	210
Still Photography (min. fee up to 4 hours)	0.0%	400	0.0%	400	0.0%	400	0.0%	400	0.0%	400	5%	420
Still Photography (per hour after 4 hours)	0.0%	100	0.0%	100	0.0%	100	0.0%	100	0.0%	100	5%	105

VETERANS BUILDING OCCUPANCY FEES

Office Space (Rate per square foot per year)

San Francisco Arts Commission (eff. 10/1/15)	14.98	2.9%	15.42	6.0%	16.34	6.0%	17.32	6.0%	18.36	6%	19.46
Grants For The Arts (eff. 10/1/15)	14.98	2.9%	15.42	6.0%	16.34	6.0%	17.32	6.0%	18.36	6%	19.46
San Francisco Opera (eff. 12/1/15)	14.98	2.9%	15.42	6.0%	16.34	6.0%	17.32	6.0%	18.36	6%	19.46
Veterans Service Organizations	N/A		15.42	6.0%	16.34	6.0%	17.32	6.0%	18.36	6%	19.46

PARKING FEES (Rate per parking space per month)

Monthly Parking Fee**	2.6%	78.00	2.6%	80.00								
Monthly rate equals cost of a MUNI monthly pass plus \$10.00. 7/1/17				83.00	2.4%	85.00	5.9%	90.00	-7.8%	83.00	6%	88.00

Parking discount effective 10/1/21 based on policy change: no refunds or rebates provided for event days on which parking is made unavailable

*** (approximately 1 mo./year). Parking increase projected effective July 1, 2024.*