

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER

RENTAL REQUESTS: April 23, 2020

ZELLERBACH REHEARSAL HALL

Senator Scott Wiener & American Red Cross April 6 & 7, 2020 Waived
Blood Drive

HERBST THEATRE

Tutu School July 19, 2020 \$1,375.00
Student Dance Recitals (COVID-19 reschedule)

Noise Pop August 20, 2020 \$2,750.00
Josh Ritter (COVID-19 reschedule)

Fashion Institute of Design & Merchandising September 24, 2020 \$1,375.00
Graduation Ceremony (COVID-19 reschedule)

San Francisco Performances \$50,125.00

41st Gala: Lawrence Brownlee October 2, 2020
ASQ & Kanengiser (COVID-19 reschedule) October 10, 2020
Jerusalem Quartet (COVID-19 reschedule) October 12, 2020
Garrick Ohlsson (COVID-19 reschedule) October 19, 2020
Gift Concert (COVID-19 reschedule) October 20, 2020
Danish String Quartet November 10, 2020
Marc-Andre Hamelin (COVID-19 reschedule) November 22, 2020
Jennifer Koh, Timo Andres & Jay Campbell November 17, 2020
Robert Greenberg Beethoven Lecture December 12, 2020
Beethoven Marathon December 12, 2020
Doric String Quartet January 19, 2021
Timo Andres January 29, 2021
ASQ & Robert Greenberg January 30, February 13, February 27, April 10 & May 1, 2021
Sergio and Odair Assad January 30, 2021
Midori February 4, 2021
David Greilsammer February 7, 2021
Angelika Kirchschrager & Julius Drake February 20, 2021
Beatrice Rana & Renaud Capucon February 25, 2021
Jonathan Biss March 5, 2021
Trio Mediaeval March 6, 2021
Benedetti, Elschenbroich & Grynyuk Trio March 10, 2021
Modigliani Quartet March 18, 2021
The Romeros & Isabel Leonard April 8, 2021
Natasha Paremski April 10, 2021
Gift Concert April 13, 2021
Sean Jones "Dizzy Spellz" April 16, 2021
Ukulele Orchestra of Great Britain April 17, 2021
Aaron Diehl April 21, 2021
Dreamers' Circus April 23, 2021
Costanzo, Attacca Quartet & Andres April 29, 2021
Chiaroscuro Quartet May 1, 2021
Golda Schultz & Jonathan Ware May 4, 2021
Benjamin Appl (COVID-19 reschedule) May 6, 2021

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San Francisco Chamber Orchestra		\$5,500.00
Concert	October 23, 2020	
Concert	January 2, 2021	
Concert	February 19, 2021	
Concert	April 30, 2021	
San Francisco Civic Symphony Association		\$9,625.00
Concert	October 25, 2020	
Concert	November 15, 2020	
Concert	January 24, 2021	
Concert	February 28, 2021	
Concert	April 18, 2021	
Concert	June 13, 2021	
Concert	July 11, 2021	
AIA San Francisco	October 28, 2020	\$1,375.00
AIA Design Awards (COVID-19 reschedule)		
OMNI Foundation for the Performing Arts		\$2,750.00
Yamandu Costa	November 7, 2020	
David Russell (COVID-19 reschedule)	February 27, 2021	
Golden Gate Symphony Orchestra & Chorus		\$5,500.00
Concert	November 8, 2020	
Sing-it-Yourself Messiah	December 14, 2020	
Concert	March 14, 2021	
Concert	May 23, 2021	
Cherry Orchard Festival Foundation	April 9, 2021	\$1,375.00
Moscow Virtuosi Chamber Orchestra		
<u>WILSEY CENTER FOR OPERA</u>		
African-American Shakespeare Company	September 13-October 3, 2020	\$9,900.00
Fully-Staged Play (title TBD)		
San Francisco Contemporary Music Players	October 10, 2020	\$825.00
Concert		
Opera Parallele		\$8,100.00
Rehearsals	January 2-10, 2021	
Sophia's Forest	January 11-24, 2021	
Other Minds	January 7-10, 2021	\$3,300.00
Other Minds Festival 25 (COVID-19 reschedule)		
Symphony Parnassus		\$4,300.00
Concert	November 1, 2020	
Concert	January 31, 2021	
Concert	March 21, 2021	
Concert	June 6, 2021	

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VENUE	LICENSEE	EVENT DATE(S)	AMOUNT
Davies Hall	Worldstrides OnStage Programs	4/27/2020	\$5,890.00
	UCSF - School of Pharmacy	5/1/2020	\$3,650.00
	UCSF - School of Pharmacy	5/1/2020	\$3,650.00
	Golden Gate University - Law	5/4/2020	\$3,650.00
	UCSF - School of Nursing	6/1/2020	\$3,650.00
	UNHS	6/1/2020	\$3,650.00
Davies Hall Total:			\$24,140.00
Green Room	Clarendon Elemartary School	3/21/2020	\$1,200.00
	SF Ballet	3/24/2020	\$1,050.00
	Wesleyan University	3/26/2020	\$525.00
	Pacific Edge Voices Choral	4/2/2020	\$1,050.00
	Minds Matter San Francisco	4/4/2020	\$525.00
	Philharmonia Baroque Orchestra	4/6/2020	\$1,050.00
	TransForm	4/9/2020	\$1,050.00
	FACT SF	4/11/2020	\$1,200.00
	UC Hasting College of Law	4/15/2020	\$1,050.00
	SEO Scholars	4/16/2020	\$1,050.00
	Friends of Alamo Elementary Foundation	4/17/2020	\$1,050.00
	Cheetah Conservation Fund	4/18/2020	\$1,200.00
	Philharmonia Baroque Orchestra	4/19/2020	\$1,050.00
	CCSF Department of Environment	4/21/2020	\$1,050.00
	Amazaon Watch	4/22/2020	\$1,200.00
	IES San Francisco	4/23/2020	\$1,050.00
	La Raza Centro Legal	4/24/2020	\$1,500.00
	USF Schooll of Management	4/25/2020	\$1,050.00
	Octagon	4/28/2020	\$2,100.00
	AIA Design	4/30/2020	\$1,050.00
	San Francisco Ballet	5/1/2020	\$525.00
	Alternative Family Services	5/2/2020	\$1,350.00
	Wharton School San Francisco	5/3/2020	\$500.00
	San Francisco Unified School District	5/4/2020	\$1,050.00
	Brown University	5/7/2020	\$1,050.00
	USF Law School	5/13/2020	\$1,050.00
	Justice & Diversity Center	5/14/2020	\$1,050.00
	Oasis Legal Services	5/16/2020	\$525.00
	Lamplighters	5/17/2020	\$550.00
	Institute of Classical Architecture & Art	5/19/2020	\$1,050.00
	How Women Lead	5/21/2020	\$1,200.00
	Wu Yee Children's Services	5/23/2020	\$525.00
CCSF PUC	5/27/2020	\$1,050.00	
Drew School	5/28/2020	\$1,050.00	
Ignite Worldwide	5/30/2020	\$1,500.00	

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VENUE	LICENSEE	EVENT DATE(S)	AMOUNT
	SF Ballet Auxilary	6/4/2020	\$525.00
	Sequoia Living	6/5/2020	\$1,050.00
	PGA Tour First Tee Foundation Inc.	6/8/2020	\$1,050.00
	Omote Senke Domon Kai	6/20/2020	\$1,000.00
	SF Community Clinic Consortium	6/24/2020	\$1,050.00
	CHEER For Life	6/27/2020	\$1,050.00
	Jayme Divila & Chris Largent	7/5/2020	\$1,050.00
	Jezmond Madrid	7/25/2020	\$1,050.00
	Hanh Ta	8/7/2020	\$2,800.00
	Sally Cho	8/30/2020	\$2,650.00
		Green Room Total:	\$49,350.00
Herbst Theatre	Interantional Labor Organization	10/24/2019	\$750.00
	Golden Gate Symphony Orchestra	3/22/2020	\$1,300.00
	MTA Presents	4/4/2020	\$2,600.00
	MTA Presents	4/4/2020	\$2,600.00
	Commonwealth Club of CA	4/21/2020	\$1,800.00
	Commonwealth Club of CA	4/21/2020	\$1,800.00
	Noise Pop	4/22/2020	\$2,600.00
	Noise Pop	4/22/2020	\$2,600.00
	SF Chamber Orchestra	4/24/2020	\$1,300.00
	AIA San Francisco	4/30/2020	\$1,300.00
	APA Heritage Foundation	5/1/2020	\$1,300.00
	Wharton School	5/3/2020	\$2,600.00
	Brown University	5/7/2020	\$1,300.00
	UCSF - Graduate Divixion	5/15/2020	\$725.00
	New Century Chamber Orchestra	5/16/2020	\$1,300.00
	Urban School	5/17/2020	\$1,300.00
	Presidio Performing Arts Foundation	5/23/2020	\$2,350.00
	Marketing Association at SFSU	5/24/2020	\$1,300.00
	Drew School	5/28/2020	\$1,300.00
	MGD Productions	5/29/2020	\$2,600.00
	San Francisco High School of the Arts	5/30/2020	\$1,550.00
	Golden Gate Symphony Orchestra	5/31/2020	\$1,300.00
	Tutu School West Portal	6/7/2020	\$1,300.00
	Tutu School	6/14/2020	\$1,300.00
	Fashion Institute of Design & Merch.	6/17/2020	\$1,300.00
	Omotesenke Domonkai N. California	6/20/2020	\$1,300.00
	San Francisco Children's Musical Theater	7/12/2020	\$250.00
	Chamber Music San Francisco	3/14, 3/29, 4/5, 4/25, 5/2 & 5/10/20	\$7,800.00
	SF Performances	3/7/20-5/16/20*	\$22,050.00
	Synergy School	4/1 & 4/2/20	\$2,350.00
	Synergy School	4/1 & 4/2/20	\$2,350.00

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REFUND REQUESTS: April 23, 2020

VENUE	LICENSEE	EVENT DATE(S)	AMOUNT
	SF Girls Chorus	5/20/20 & 5/21/20	\$2,850.00
	Ballet with Miss Tilly	5/8/20 - 5/15/20	\$8,100.00
	San Francisco Unified School District	6/1/20 & 6/2/20	\$2,600.00
	Philharmonia Baroque Orchestra	April 5-19, 2020*	\$18,175.00
Herbst Theatre Total:			\$109,300.00
Opera House	RealitySF	4/12/2020	\$4,350.00
	Presidio Performing Arts Fdn.	5/4/2020	\$2,750.00
Opera House Total:			\$7,100.00
Wilsey Center	Lamplighters Music Theater	3/29/2020	\$800.00
	Lamplighters Music Theater	3/29/2020	\$800.00
	SF Ballet	4/7/2020	\$800.00
	SF Performances	4/7/2020	\$800.00
	SF Philharmonic Orchestra	4/11/2020	\$1,050.00
	SF Philharmonic Orchestra	4/11/2020	\$1,050.00
	SF Performances	4/15/2020	\$700.00
	Collective Impact	4/23/2020	\$700.00
	Collective Impact	4/23/2020	\$700.00
	Webcor Builders	5/5/2020	\$750.00
	SF Ballet	3/20-4/8/20	\$1,800.00
	SF Opera Center	3/26-4/24/20	\$2,000.00
	Earplay	3/30/20 & 5/4/20	\$1,600.00
	San Francisco Opera Center	3/31, 4/1, 4/2, 4/3/20	\$3,200.00
	San Francisco Opera Center	3/31, 4/1, 4/2, 4/3/20	\$3,200.00
	Other Minds	4/1, 4/2, 4/3, & 4/4	\$4,200.00
	Other Minds	4/1, 4/2, 4/3, & 4/4	\$4,200.00
	Synphony Parnassus	4/18 & 4/19/20	\$1,850.00
	Synphony Parnassus	4/18 & 4/19/20	\$1,850.00
	Swords to Plowshares	7/21/20 & 7/22/20	\$750.00
Wilsey Center Total:			\$32,800.00
Zellerbach Hall	Steinway, Inc	3/19, 3/20, 3/21, 3/22/20	\$4,990.00
Zellerbach Hall Total:			\$4,990.00
GRAND TOTAL:			\$227,680.00

**San Francisco War Memorial
FY 2019-20 Revenue Report - April 15, 2020**

REF.		MAR REVENUE	YEAR TO DATE	LAST YEAR TO DATE
FACILITY RENTAL				
35511	Opera House	\$ (7,100.00)	\$ 465,665.00	\$ 585,451.90
35512	Green Room	\$ (37,050.00)	\$ 239,078.01	280,405.00
35521	Herbst Theatre	\$ (105,750.00)	\$ 265,972.63	383,682.50
35531	Davies Symphony Hall	\$ (25,590.00)	\$ 622,531.35	667,190.55
35542	Wilsey Center	\$ (16,700.00)	\$ 134,545.00	143,060.00
62891	Zellerbach Rehearsal Hall	\$ (4,990.00)	\$ 197,415.00	262,440.00
OFFICE RENTAL				
35519	San Francisco Opera (OH)	\$ 14,215.28	131,152.34	138,727.56
35519	San Francisco Ballet (OH)	\$ 4,929.64	19,718.56	13,087.76
35539	San Francisco Symphony (DSH)	\$ 14,319.00	114,552.00	114,552.00
35540	Veterans Bldg. Office Rent (SFO)	\$ 39,390.90	439,464.96	358,309.00
35540	Veterans Building Occupancy Fees	\$ -	-	1,625.82
FOOD/BEVERAGE CONCESSIONS				
35611	Opera House	\$ -	317,936.96	319,042.64
35611	Herbst Theatre	\$ -	53,598.98	56,289.64
35631	Davies Symphony Hall	\$ -	199,661.93	231,073.44
PROGRAM CONCESSIONS				
35612	Opera House	\$ -	1,264.84	3,637.11
35612	Herbst Theatre	\$ 238.51	1,666.09	3,516.17
35632	Davies Symphony Hall	\$ -	3,907.52	5,591.10
OTHER				
35232	Parking Fees	\$ 2,840.00	32,498.25	33,817.25
62899	Miscellaneous Revenue	\$ 14,352.45	183,245.82	185,156.92
GROSS REVENUE		\$ (106,894.22)	\$ 3,567,311.89	\$ 3,786,656.36
	Less 15% War Memorial Reserve	16,034.13	(519,062.65)	(567,998.23)
	Payment to War Memorial Commission	(6,792.00)	(33,771.00)	(29,403.00)
NET REVENUE		\$ (97,652.09)	\$ 3,005,236.11	\$ 3,189,255.13
OTHER FUNDS				
35614	Concessions Equipment Replacement		\$ 26,692.68	\$ 29,383.43

San Francisco War Memorial
FY 2019-2020 Appropriations Report - April 15, 2020

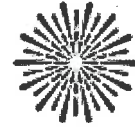
OBJ	DESCRIPTION	REVISED APPROPRIATION	YTD. ENCUMBERED & EXPENDED	BALANCE
501010	Permanent Salaries	\$ 6,204,348	\$ 4,281,800	\$ 1,922,548
501010	Temporary Salaries	455,951	534,114	(78,163)
509010	Premium Pay	138,266	80,403	57,863
510210	One-Time Salaries Payments		60,051	(60,051)
511010	Overtime	163,952	215,577	(51,625)
501070	Holiday	93,111	70,897	22,214
513000	Mandatory Fringe Benefits	3,393,292	2,435,233	958,059
521030	Air Travel	3,842	482	3,360
521050	Non-Air Travel	7,640	5,002	2,638
522000	Training	11,520	775	10,745
523010	Auto Mileage	100		100
524010	Membership Dues	3,795	3,150	645
527090	Special Inspection & Testing Services	45,660		45,660
527610	Systems Consulting	61,563	30,241	31,322
527990	Other Professional Services	7,186	8,511	(1,325)
528010	Scavenger Service	320,553	130,587	189,966
528030	Pest Control	41,439	25,348	16,091
528910	Elevator Service	261,951	247,074	14,877
528990	Other Building Maintenance Services	321,891	341,632	(19,740)
529110	Data/Word Processing Maintenance	19,200	5,600	13,600
529990	Other Equipment Maintenance	61,028	22,029	38,999
531000	Equipment Lease/Rental	17,122	11,120	6,002
535000	Other Current Expenses	30,099	16,109	13,990
540000	Materials & Supplies	334,363	303,633	30,730
552110	Taxes (Community Benefit District)	165,087	16,551	148,536
552115	Sales Tax	2,285	27,223	(24,938)
552210	Fees, Licenses and Permits	26,700	6,710	19,990
581051	PUC - Light, Heat and Power	842,087	525,627	316,461
581063	PUC - Sewer Service	122,200	73,084	49,116
581064	PUC - Water	111,000	64,391	46,609
581140	DTIS - ISD Services-Infrastructure	121,800	19,428	102,372
581210	CON - Controller's Office Workorders	138,532	69,266	69,266
581270	City Attorney - Legal Services	100,000	23,294	76,706
581325	DTIS - Enterprise Agreement	3,469	3,199	270
581360	DTIS - Telephone Services	40,672	14,879	25,793
581410	GSA - Custodial Services	3,625,454	1,737,014	1,888,440
581450	DHR - Management Training	3,080		3,080
581460	DHR - Workers Compensation	45,619	11,778	33,841
581570	DPH - Medical Services/Training	20,290	2,163	18,127
581580	DPH - Toxic Waste & Haz. Mat Svcs.	7,980	2,098	5,882
581820	Purchasing - Reproduction	8,500	3,398	5,102
581880	Rec. Park - Gardener Services	180,932	126,447	54,485
	TOTAL OPERATING	\$ 17,561,559	\$ 11,555,918	\$ 6,007,641
067AAP	Facilities Maintenance	\$ 599,471	\$ 586,870	\$ 12,601
067ACP	Capital Improvements	650,000	273,936	376,064
067ACP	Capital Equipment	-		-
	GRAND TOTAL	\$ 18,529,928	\$ 12,416,724	\$ 6,396,306
570000	Debt Service	\$ 9,357,476	\$ 9,251,625	\$ 105,851
	War Memorial Reserve	\$ 2,546,445	\$ 557,886	\$ 1,988,558
	Concessions Equip. Repl. Fund	\$ 105,749	\$ 52,692	\$ 53,057

**San Francisco War Memorial
FY 2019-2020 Housekeeping Expenditures - April 15, 2020**

Number	Description	Amount	Fund Source
<u>PURCHASE ORDER</u>			
0000300273	GRAINGER	2,551.96	AAA
0000405460	PCM GOV INC	252.50	AAA
0000405471	SIEMENS INDUSTRY INC	1,256.98	AAA
0000405495	MALTBY ELECTRIC SUPPLY CO INC	103.66	AAA
0000405696	SIEMENS INDUSTRY INC	2,135.84	AAA
0000405701	AIR FILTER SUPPLY INC	2,178.33	AAA
0000406709	UNITED CALIFORNIA GLASS & DOOR	13,632.39	AAP
0000407116	UNITED CALIFORNIA GLASS & DOOR	5,308.20	AAA
0000407617	GRAINGER	817.25	AAA
0000407639	AQUA TREAT CHEMICALS INC	1,604.60	AAA
0000407780	INTERNATIONAL CONTACT INC	1,000.00	AAA
0000408027	XTECH	3,720.00	AAA
0000408156	RMI MECHANICAL CONTRACTOR INC	22,505.00	CERF
0000408183	GRAINGER	723.26	AAA
0000408300	GRAINGER	369.90	AAA
0000409076	THYSSENKRUPP ELEVATOR CORP	15,000.00	AAA
0000409182	BAY CITY BOILER & ENGINEERING CO INC	36,719.11	RES
0000409214	UNITED CALIFORNIA GLASS & DOOR	22,440.40	RES
0000410850	GRAINGER	4,126.30	AAA
0000410870	JCX EXPENDABLES	817.00	AAA
0000411692	XTECH	390.00	AAA
0000412905	CAL WEST SERVICE INC	3,196.52	AAA
0000412923	D T C GRIP & ELECTRIC INC	3,948.52	AAA
0000412988	GRAINGER	2,927.85	AAA
0000413162	MEADOW DESIGN INC	2,970.00	AAA
0000414923	GRAINGER	1,937.58	AAA
0000414975	TREE MANAGEMENT EXPERTS	500.00	AAA
0000414987	UNITED CALIFORNIA GLASS & DOOR	3,461.38	AAA
0000415010	AIR FILTER SUPPLY INC	3,386.84	AAA
0000415091	MCCLURE ELECTRIC INC	6,317.68	AAA
0000415588	B B I ENGINEERING INC	4,826.16	AAA
0000417031	JCX EXPENDABLES	1,549.10	AAA
0000417033	GRAINGER	1,857.65	AAA



SAN FRANCISCO BALLET
#HELGI TOMASSON . ARTISTIC DIRECTOR



SAN FRANCISCO
OPERA

April 14, 2020

Board of Trustees
c/o John Caldon
San Francisco War Memorial & Performing Arts Center
401 Van Ness Avenue, Room 110
San Francisco, CA 94102

Dear Trustees,

We trust that this letter finds you all in good health during these troubled times. With the spread of the COVID-19 pandemic and its mitigating measures curtailing public gatherings and encouraging social distancing, the San Francisco Ballet and the San Francisco Opera would like to humbly request that the War Memorial Opera House seating replacement be deferred until a later mutually agreed-upon time period.

As arts organizations dependent upon gatherings and social contact, both the Ballet and the Opera expect to see significant impacts to our budgets and cash flow, requiring us to engage all revenue generation streams just to keep afloat. Both organizations were preparing for a challenging year in 2021 with the loss of part of the calendar to the replacement project, but to enter a lean season after the 2020 effects of the pandemic would be devastating to both organizations. The Ballet has already lost more than half of its 2020 performing season, and it cannot afford to present only a partial season in 2021. The Opera's Spring/Summer season is now threatened, as may be its fall season, and both organizations face uncertainty of when our beloved performance venue will re-open.

While we would be disappointed to delay the reseating project, it feels more appropriate in this moment to keep as much performance activity happening in the Opera House as possible. The Opera and Ballet are in dialogue to determine how these weeks might be used. Given the current schedules in 2021, we would look to create performance opportunities after the end of the Opera's spring season in April/May 2021. We would then look to find new time periods for the seating installation to occur in a future year. In the meantime, we are exploring with War Memorial staff the feasibility of a reupholstering project to improve patron comfort until we can reschedule and execute the reseating project.

We value our partnership with the San Francisco War Memorial & Performing Arts Center and are honored to be the resident companies of the War Memorial Opera House. We remain committed to future opportunities to invest in our performance venue and respectfully ask for your consideration during these unprecedented times.

Best regards,

Kelly Tweeddale
Executive Director
San Francisco Ballet

Matthew Shilvock
General Director
San Francisco Opera