

October 5<sup>th</sup>, 2022

Dear Trustees:

Global Gourmet Catering would like to respectfully request price increases for food and beverage offerings subject to approval by the War Memorial Board of Trustees. These increases are intended to offset inflation, minimum wage increases, and a general increase in the cost of goods and services post-pandemic.

Inflation, especially in food and fuel, has led to a 15-25% increase in our cost of goods. Although stabilizing, we continue experiencing difficulties in the supply chain, which in turn increase costs beyond inflation. These factors directly impact our ability to provide top quality food and beverage at our current price points.

Further, as of July 1, 2022, the minimum wage has been increased by 4% to \$16.99 per hour for all of our hourly staff, which has caused a significant increase in our labor costs.

Global Gourmet is dedicated to providing an exceptional patron experience and properly managing costs is a necessary part of accomplishing that. A detailed chart of proposed price increases will be presented in full with our request to the War Memorial Board of Trustees' Presenters Liaison Committee.

Thank you in advance for your time and consideration.

Sincerely,

A handwritten signature in cursive script, appearing to read "Gina Robak".

Gina Robak  
General Manager  
Global Gourmet Catering

## Global Gourmet Price Increase Request

November 10, 2022

Item	Current Price	Requested Price	Dollar Increase	% Increase
<b>FOOD</b>				
<b>Prelude/North Box Restaurants</b>				
Adult Dinner Buffet	\$ 52.00	\$ 63.00	\$ 11.00	21%
Child Dinner Buffet	\$ 26.00	\$ 32.00	\$ 6.00	23%
Adult Brunch Buffet	\$ 42.00	\$ 60.00	\$ 18.00	43%
Child Brunch Buffet	\$ 21.00	\$ 30.00	\$ 9.00	43%
Desserts	\$ 12.00	\$ 15.00	\$ 3.00	25%
Minimum Salad Price*	\$ 12.00	\$ 16.00	\$ 4.00	33%
Minimum Entrée Price*	\$ 38.00	\$ 42.00	\$ 4.00	11%
<b>Intermission Bars</b>				
Grab and Go Sandwich*	\$ 12.00	\$ 14.00	\$ 2.00	17%
Grab and Go Small Sandwich	\$ 10.00	\$ 12.00	\$ 2.00	20%
Grab and Go Salad*	\$ 14.00	\$ 16.00	\$ 2.00	14%
Snacks*	\$ 5.00	\$ 6.00	\$ 1.00	20%
<b>BEVERAGES</b>				
House Still Wine	\$ 14.00	\$ 15.00	\$ 1.00	7%
House Still Sparkling	\$ 14.00	\$ 16.00	\$ 2.00	14%
House Cocktail	\$ 15.00	\$ 16.00	\$ 1.00	7%
Beer	\$ 9.00	\$ 11.00	\$ 2.00	22%
Soda	\$ 5.00	\$ 6.00	\$ 1.00	20%
Bottled Water	\$ 6.00	\$ 7.00	\$ 1.00	17%
Coffee	\$ 4.00	\$ 5.00	\$ 1.00	25%
Tea	\$ 4.00	\$ 5.00	\$ 1.00	25%
			<b>Average % Increa</b>	<b>21.4%</b>

\*There are multiple offerings in this category. Price request is for minimum priced option.

Consumer Price Index (CPI) is currently between 8% to 10%

## Food Product Increases

<u>Item</u>	<u>2020 (Case/Lbs)</u>	<u>Case/Lbs (October 2022)</u>	<u>Percentage Increase</u>
Eggs	\$ 28.00	\$ 65.00	132%
Romaine	\$ 28.00	\$ 52.00	86%
Lemon	\$ 32.50	\$ 52.25	61%
Limes	\$ 28.00	\$ 90.00	221%
Tomatoes	\$ 22.00	\$ 41.00	86%
Avocado	\$ 48.00	\$ 80.00	67%
Shortribs	\$ 8.50	\$ 14.75	74%
Scallops	\$ 12.00	\$ 27.00	125%
Crab	\$ 31.00	\$ 52.00	68%
Filet of Beef	\$ 8.50	\$ 10.50	24%
Salmon	\$ 8.25	\$ 11.95	45%
Sugar	\$ 26.50	\$ 48.50	83%
Flour	\$ 21.50	\$ 32.50	51%
Half & half	\$ 1.95	\$ 2.97	52%
Olive oil	\$ 66.80	\$ 91.50	37%

2020 vs.	2022
\$ 371.50	\$ 671.92
Ave. Total Increase	55%

## Comparisons in the Neighborhood

Items	Opera House	Offsite Average	OH v. Offsite	Hayes Street Grill	Absinthe	Max's	Doppio Zero	M. Benjamin
Appetizer (Salad)	\$ 12.00	\$ 22.00	\$ (10.00)	\$ 16.00	\$ 28.00	\$ 24.00	\$ 14.00	\$ 28.00
Entrée	\$ 38.00	\$ 48.80	\$ (10.80)	\$ 45.00	\$ 55.00	\$ 38.00	\$ 38.00	\$ 68.00
Dessert	\$ 12.00	\$ 14.40	\$ (2.40)	\$ 14.00	\$ 15.00	\$ 13.00	\$ 12.00	\$ 18.00
Wine (glass)	\$ 14.00	\$ 18.00	\$ (4.00)	\$ 15.00	\$ 19.00	\$ 14.00	\$ 18.00	\$ 24.00
Cocktails	\$ 15.00	\$ 15.60	\$ (0.60)	\$ 14.00	\$ 14.00	\$ 15.00	\$ 15.00	\$ 20.00